

Home Comfort Certified System®



The Best Heating & Air Conditioning

Anywhere USA

City, ST 00000

000-000-0000



*The area's leading comfort experts for all your
Heating and Air Conditioning needs*

Price Book Set Up Instructions

BSI's **Fraser-Johnston Home Comfort Flat Rate Installation Price Book** is designed to help our Fraser-Johnston Dealers outperform the competition with a “customized-to-your-business” replacement installation “*Upfront*” consumer pricing guide.

We designed the price book to be used by both *Comfort Advisors* on a replacement sales call or for the *Selling Technicians* on a service call where they have identified a replacement opportunity.

Formatted for Easy Upselling:

The proven price book format has proven to help you to easily upsell via the “good-better-best-premium” system consumer installation pricing options.

Easy 1-Page Price Book Set-up:

Located on this web page, as well as, at end of this demo price book you will find the 1-page Set-up/Order Form. On this Form you provide us your unique labor costs, gross profit margin, finance rates, and your local utility rates.

Set-up of Installation Cost-of-Goods-Sold:

You provide us your preferred equipment vendor pricing from your vendor which we import your actual costs for equipment, materials, and warranties by system type and size.

We multiply by your provided labor cost rates by the “built-in” installation labor hours for a Crew Chief and Helper to arrive at your *Total Installation Labor Cost*. You may modify the “built-in” labor hours for any system configuration by faxing us your changes via marked up *User Guide* pages also located on this www.GrowMyHVAC.com page.

Your Unique Installed Sell Price:

Your unique Installed Sell Price will be based on your provided gross profit margin rate.

Finance and Energy Savings Tables:

We provide finance and energy savings tables to help the Comfort Advisor to show consumer affordability of a system installation. We create your finance tables using your unique local finance options and national *Home Equity Rates*, *Personal Bank Loan Rates*. We create your energy savings tables using your provided local area utility rates.

Customizing Configurations:

If your configuration are different from or is missing any system type versus this demo price book, we provide three easy ways for you to quickly communicate your unique price book configuration requirements:

1. For minor modifications, simply print the demo book price pages and mark them up with your equipment component match-ups and desired warranty offering and fax them back to us.
2. For extensive modifications, we can send you an Excel spreadsheet as an email attachment that you email back to us with your unique equipment configuration component match-ups.
3. Or you can simply set up with us a telephone or on-line GoToMeeting workout session to assist in expediting setting up of your price book.

Configuration Options:

This price book may be modified to include any or all of these common residential HVAC replacement configurations:

- Split System Gas Heat
- Split System Electric Heat
- Split System Cooling Only
- Split Heat Pump
- Split Dual Fuel Heat Pump
- Geothermal Heat Pump
- Packaged Gas Heat
- Packaged Heat Pump
- Packaged Dual Fuel
- Furnace Only – Gas/Oil/Propane
- Boiler Gas/Oil/Propane
- System Enhancements/Accessories

Prices Shown are Illustrative Only

- This “demo” price book was designed for demonstration purposes only.
- **The pricing shown is for a fictitious contractor and climate zone, and is not meant to be representative to local area pricing.**
- Your pricing will be accurate to your business based on your unique local area labor costs, unique overhead and net profit set-up requirements, local financing options, and your energy savings tables according to your climate zone.

Questions?

Call our Price Book Hot Line at 800-240-2823 24/7 or email us at customercare@GrowMyHVAC.com.

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 - a) To use the Price Book within your business entity.
 - b) To make a single archival back-up copy of the Price Book in support of your use of the Price Book within your business as named on the submitted Home Comfort Flat Rate Set-up Sheet.
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- 2) You agree, upon such termination for any reason, to destroy the Price Book together with all copies, modifications and merged portions in any form.
- 3) Licensor may terminate this License at any time at its sole discretion.

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- 1) The Price Book is provided "as-is" without any warranty of any kind, either expressed or implied, including but not limited to the implied warranties of merchantability and fitness for a particular purpose. The entire risk as to the quality and performance of the Price Book is with you, its authorized user. BSI and its licensors do not warrant that the functions contained in the Price Book will meet your requirements or are error free.
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Mission Statement

- **Our Commitment:** We are committed to providing the highest quality and performance in all aspects of the equipment replacement industry, utilizing our core strengths to insure the continued success of our employees and our customers.
- **Core Services:** Design, fabrication, installation and service of heating and air conditioning, indoor air quality, ventilation, electrical, temperature control and humidity controls.
- **Core Strengths:** Experienced leadership, excellence, trustworthiness, loyalty, and pride in our reputation for quality workmanship and teamwork, our multi-trade capabilities, knowledge and commitment to innovativeness.
- **Success for Employees:** Provide fair compensation, security, trust, recognition, and a good working atmosphere.
- **Success for Customers:** Provide quality, competitive pricing, trust, partnership, and our ability to meet their unique requirements.

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Who we are:

- A premiere residential-commercial service company.
- We have consistently grown each year due to our competitive programs and services.
- Our company has continued to invest in state-of the art technology that allows us to deliver the highest level of service with the lowest possible cost.
- Our written training and employee development programs assures the delivery of safe reliable service in and around your home.
- We have a written drug free hiring policy to protect our customers and property

What makes us different:

- We offer the industries best Install-Right® guarantees, warranties, and assurances.
- Our field management and equipment installation procedures enables us to take care of everything and assume responsibility for everything.
- We are an unbiased independent contractor not a manufacturer sponsored dealer.
- We minimize all personal risk from doing business with us through our delivery systems and our liability coverage.
- We **Guard** both your time and equipment replacement investment money.

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The Home Comfort Certified System 7 Step Approach



1. Conducting the Home Use and Livability Survey to assure your personal, technical, and timing objectives are met.
2. Conducting Manual J heat gain/loss measurement to right-size capacity of replacement equipment and duct distribution system installation.
3. Analyzing data gathered to insure proper equipment sizing and inclusion of any accessories to meet your special requirements.
4. Sitting down with you to explore their installation and purchase options.
5. Back up all of our work with unsurpassed written Install-Right guarantees, warranties, and assurances.
6. Organize, educate, train, and schedule installation personnel and manage your installation requirements.
7. Precision tune and implement a warranty management system and 24/7 4-hour or less emergency response

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Why we set the Standards of Performance

- 90% of all installations have problems resulting in unnecessary energy inefficiencies due to:
 - Too large or too small equipment sizing
 - Improper match between condenser and evaporator
 - Improper duct sizing or distribution
 - Improper duct insulation or sealing
 - Leaking or disconnected duct work or diffusers
 - Improper system balancing
 - Improper system charging and calibration
- 40% of all installations fail to meet air flow requirements resulting in poor indoor comfort due to:
 - Improper sized equipment
 - Improper duct distribution design
 - Improper diffuser type or location
 - Leaking or disconnected ducts & diffusers
 - Improper system balancing
- 50% of all installations are not charged properly resulting in up to 50% higher operating cost due to:
 - Improper start-up, test, and installation verification per manufactures specifications and industry best practices
 - Untrained installation personnel
 - Poor contractor installation methods

Source: studies conducted by North Carolina Alternative Energy Corporation, Texas A&M University, Louisiana State University and BSI client customer surveys

With our The Home Comfort Certified System we guarantee that you will be in the top 10% of all installations

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Quality Installations by Design

Pre-installation:

1. Our proven Home Use & Livability Survey data gathering techniques enable us to provide our customers with unconditional performance guarantees
2. Our computer Manual J home load modeling guarantees that heating, cooling and comfort capacities will be met.
3. Our equipment/system selection process guarantees that both your personal and your home aesthetics requirements are met
4. We select the most appropriate installation implementation process that guarantees our customers the lowest possible installation costs.
6. We specialize in working in occupied spaces and know the challenges, keep work areas clean, and actively plan our work methods to minimize any possible disruption.
7. We verify and test all work completion to guarantee that all was installed to specification and to best industry standards.
8. Our in-depth operator training guarantees that you will maximize your investment.

Post Installation:

Installation:

5. We will assign a installation team will take care of everything, manage everything, and be totally responsible for everything.
9. Our installations are installed per industry best practice, which has continuously proven to reduce emergency or trouble calls. However, when one does occur, you will receive our highest priority response. We respond to emergency service or trouble calls even during peak periods within four (4) hours or less of your call.

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PRICE BOOK



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SPLIT AIR CONDITIONING WITH GAS HEAT

1.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling/heating
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$4,686

TCJD UP TO 13 SEER CONDENSING UNIT
TG8S 80% AFUE GAS FURNACE 32K BTU /MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



Sample

Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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SPLIT AIR CONDITIONING WITH GAS HEAT

2 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$4,918

TCJD UP TO 13 SEER CONDENSING UNIT
 TG8S 80% AFUE GAS FURNACE 48K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$6,450

AL6B UP TO 16 SEER CONDENSING UNIT
 TM8X 80% AFUE X13 MOTOR GAS FURNACE 48K BTU /MC COIL
 FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$9,188

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
 TPLC 80% AFUE MODULATING V-SPD GAS FURNACE 24-47K BTU /MC COIL
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

2.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$5,214

TCJD UP TO 13 SEER CONDENSING UNIT
 TG8S 80% AFUE GAS FURNACE 48K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$7,427

AL6B UP TO 16 SEER CONDENSING UNIT
 TM8X 80% AFUE X13 MOTOR GAS FURNACE 64K BTU /MC COIL
 FOCUSPRO 6000 5-1/2-DAY LARGE SCR PROG THERMOSTAT



Sample

Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

3 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$5,687

TCJD UP TO 13 SEER CONDENSING UNIT
 TG8S 80% AFUE GAS FURNACE 64K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$7,688

AL6B UP TO 16 SEER CONDENSING UNIT
 TM8X 80% AFUE X13 MOTOR GAS FURNACE 64K BTU /MC COIL
 FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$10,594

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
 TPLC 80% AFUE MODULATING V-SPD GAS FURNACE 32-62K BTU /MC COIL
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

3.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling/heating
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$6,003

TCJD UP TO 13 SEER CONDENSING UNIT
TG8S 80% AFUE GAS FURNACE 80K BTU /MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling/heating
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$8,380

AL6B UP TO 16 SEER CONDENSING UNIT
TM8X 80% AFUE X13 MOTOR GAS FURNACE 80K BTU /MC COIL
FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

4 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$6,725

TCJD UP TO 13 SEER CONDENSING UNIT
 TG8S 80% AFUE GAS FURNACE 96K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$9,082

AL6B UP TO 16 SEER CONDENSING UNIT
 TM8X 80% AFUE X13 MOTOR GAS FURNACE 80K BTU /MC COIL
 FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$11,369

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
 TPLC 80% AFUE MODULATING V-SPD GAS FURNACE 40-78K BTU /MC COIL
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$7,472

TCJD UP TO 13 SEER CONDENSING UNIT
 TG8S 80% AFUE GAS FURNACE 104K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$9,918

AL6B UP TO 16 SEER CONDENSING UNIT
 TM8X 80% AFUE X13 MOTOR GAS FURNACE 96K BTU /MC COIL
 FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$12,315

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
 TPLC 80% AFUE MODULATING V-SPD GAS FURNACE 48-95K BTU /MC COIL
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT - HIGH EFFICIENCY

1.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$5,252
TCJD UP TO 13 SEER CONDENSING UNIT
TG9S 95.5% AFUE GAS FURNACE 38K BTU /MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT - HIGH EFFICIENCY

2 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$5,483
 TCJD UP TO 13 SEER CONDENSING UNIT
 TG9S 95.5% AFUE GAS FURNACE 57K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$7,741
 AL6B UP TO 16 SEER CONDENSING UNIT
 TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 37-58K BTU /MC COIL
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$10,153
 AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
 TP9C UP TO 98% AFUE MODULATING V-SPD GAS FURNACE 21-60K BTU /MC COIL
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT - HIGH EFFICIENCY

2.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$5,774
 TCJD UP TO 13 SEER CONDENSING UNIT
 TG9S 95.5% AFUE GAS FURNACE 57K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$8,265
 AL6B UP TO 16 SEER CONDENSING UNIT
 TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 50-77K BTU /MC COIL
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



Sample

Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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SPLIT AIR CONDITIONING WITH GAS HEAT - HIGH EFFICIENCY

3 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$6,316
 TCJD UP TO 13 SEER CONDENSING UNIT
 TG9S 95.5% AFUE GAS FURNACE 76K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$8,526
 AL6B UP TO 16 SEER CONDENSING UNIT
 TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 50-77K BTU /MC COIL
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$11,304
 AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
 TP9C UP TO 98% AFUE MODULATING V-SPD GAS FURNACE 27-77K BTU /MC COIL
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT - HIGH EFFICIENCY

3.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$6,630
 TCJD UP TO 13 SEER CONDENSING UNIT
 TG9S 95.5% AFUE GAS FURNACE 95K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$9,319
 AL6B UP TO 16 SEER CONDENSING UNIT
 TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 62-96K BTU /MC COIL
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



Sample

Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT - HIGH EFFICIENCY

4 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$7,377

TCJD UP TO 13 SEER CONDENSING UNIT
 TG9S 95.5% AFUE GAS FURNACE 114K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$10,021

AL6B UP TO 16 SEER CONDENSING UNIT
 TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 62-96K BTU /MC COIL
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$12,285

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
 TP9C UP TO 98% AFUE MODULATING V-SPD GAS FURNACE 34-97K BTU /MC COIL
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT - HIGH EFFICIENCY

5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$8,141
 TCJD UP TO 13 SEER CONDENSING UNIT
 TG9S 95.5% AFUE GAS FURNACE 124K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$10,932
 AL6B UP TO 16 SEER CONDENSING UNIT
 TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 75-115K BTU /MC COIL
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$13,240
 AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
 TP9C UP TO 98% AFUE MODULATING V-SPD GAS FURNACE 40-116K BTU /MC COIL
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH ELECTRIC HEAT

1.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$4,059

TCJD UP TO 13 SEER CONDENSING UNIT
AHR AIR HANDLER w/ 2KW ELEC HEAT
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH ELECTRIC HEAT

2 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$4,204

TCJD UP TO 13 SEER CONDENSING UNIT
 AHR AIR HANDLER w/ 5KW ELEC HEAT
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$5,323

AL6B UP TO 16 SEER CONDENSING UNIT
 AHR AIR HANDLER w/ 5KW ELEC HEAT
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$7,848

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
 AVG AIR HANDLER w/ 5KW ELEC HEAT
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH ELECTRIC HEAT

2.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$4,568

TCJD UP TO 13 SEER CONDENSING UNIT
AHR AIR HANDLER w/ 8KW ELEC HEAT
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$5,815

AL6B UP TO 16 SEER CONDENSING UNIT
AHR AIR HANDLER w/ 8KW ELEC HEAT
FOCUSPRO 6000 5-1/2-DAY LARGE SCR PROG THERMOSTAT



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH ELECTRIC HEAT

3 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$4,975

TCJD UP TO 13 SEER CONDENSING UNIT
 AHR AIR HANDLER w/ 10KW ELEC HEAT
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$6,195

AL6B UP TO 16 SEER CONDENSING UNIT
 AHR AIR HANDLER w/ 10KW ELEC HEAT
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$9,001

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
 AVG AIR HANDLER w/ 10KW ELEC HEAT
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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SPLIT AIR CONDITIONING WITH ELECTRIC HEAT

3.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$5,309

TCJD UP TO 13 SEER CONDENSING UNIT
 AHR AIR HANDLER w/ 10KW ELEC HEAT
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$6,839

AL6B UP TO 16 SEER CONDENSING UNIT
 AHR AIR HANDLER w/ 10KW ELEC HEAT
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



Sample

Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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SPLIT AIR CONDITIONING WITH ELECTRIC HEAT

4 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$6,029

TCJD UP TO 13 SEER CONDENSING UNIT
AHR AIR HANDLER w/ 10KW ELEC HEAT
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$7,609

AL6B UP TO 16 SEER CONDENSING UNIT
AHR AIR HANDLER w/ 10KW ELEC HEAT
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$10,193

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
AVG AIR HANDLER w/ 10KW ELEC HEAT
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH ELECTRIC HEAT

5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$6,921

**TCJD UP TO 13 SEER CONDENSING UNIT
AHR AIR HANDLER w/ 13KW ELEC HEAT
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT**



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$8,581

**AL6B UP TO 16 SEER CONDENSING UNIT
AHR AIR HANDLER w/ 13KW ELEC HEAT
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT**



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year parts 1 year labor

\$10,865

**AL8B UP TO 18 SEER 2-STG CONDENSING UNIT
AVG AIR HANDLER w/ 13KW ELEC HEAT
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT**



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING ONLY

1.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ 10 Year parts 1 year labor

\$3,431

TCJD UP TO 13 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT AIR CONDITIONING ONLY

2 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$3,549

TCJD UP TO 13 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$4,668

AL6B UP TO 16 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$6,436

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT/ MC COIL
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING ONLY

2.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ 10 Year parts 1 year labor

\$3,915

TCJD UP TO 13 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ 10 Year parts 1 year labor

\$5,161

ALGD UP TO 16 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT AIR CONDITIONING ONLY

3 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$4,190

TCJD UP TO 13 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$5,410

AL6B UP TO 16 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$7,464

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT/ MC COIL
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING ONLY

3.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ 10 Year parts 1 year labor

\$4,433

TCJD UP TO 13 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ 10 Year parts 1 year labor

\$5,962

ALGD UP TO 16 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT AIR CONDITIONING ONLY

4 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$5,072

TCJD UP TO 13 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$6,652

AL6B UP TO 16 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$8,326

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT/ MC COIL
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING ONLY

5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$5,625

TCJD UP TO 13 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$7,284

AL6B UP TO 16 SEER CONDENSING UNIT/ MC COIL
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- 10 Year parts 1 year labor

\$8,981

AL8B UP TO 18 SEER 2-STG CONDENSING UNIT/ MC COIL
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT HEAT PUMP

1.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling/heating
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more air in the unit
- ☑ 10 Year parts 1 year labor

\$4,981

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



Sample

Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT HEAT PUMP

2 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$5,236

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$6,035

HL6B UP TO 16 SEER 9.0 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$9,501

HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP/ AVG AIR HANDLER
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT HEAT PUMP

2.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$5,514

**TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT**



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$6,407

**HL6B UP TO 16 SEER 9.0 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT**



Sample

Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT HEAT PUMP

3 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$6,013

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$6,926

HL6B UP TO 16 SEER 9.0 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$10,344

HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP/ AVG AIR HANDLER
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT HEAT PUMP

3.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling/heating
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more air in the unit
- ☑ 10 Year parts 1 year labor

\$6,275

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling/heating
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more air in the unit
- ☑ 10 Year parts 1 year labor

\$7,415

HL6B UP TO 16 SEER 9.0 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT HEAT PUMP

4 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$7,188

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$8,231

HL6B UP TO 16 SEER 9.0 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$11,615

HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP/ AVG AIR HANDLER
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT HEAT PUMP

5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$8,245

**TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT**



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$9,179

**HL6B UP TO 16 SEER 9.0 HSPF HEAT PUMP/ AHR AIR HANDLER
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT**



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the unit
- 10 Year parts 1 year labor

\$12,249

**HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP/ AVG AIR HANDLER
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT**



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT DUAL FUEL HEAT PUMP

2 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$5,974

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
TG8S 80% AFUE GAS FURNACE 48K BTU /MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$7,166

HL8B UP TO 16 SEER 9.0 HSPF HEAT PUMP
TM8X 80% AFUE X13 MOTOR GAS FURNACE 48K BTU /MC COIL
FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$10,847

HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP
TPLC 80% AFUE MODULATING V-SPD GAS FURNACE 24-47K BTU /MC COIL
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT DUAL FUEL HEAT PUMP

2.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling/heating
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more air in the furnace
- ☑ 10 Year parts 1 year labor

\$6,181

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
TG8S 80% AFUE GAS FURNACE 48K BTU /MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling/heating
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more air in the furnace
- ☑ 10 Year parts 1 year labor

\$8,041

HL6B UP TO 16 SEER 9.0 HSPF HEAT PUMP
TM8X 80% AFUE X13 MOTOR GAS FURNACE 64K BTU /MC COIL
FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT DUAL FUEL HEAT PUMP

3 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$6,667

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
TG8S 80% AFUE GAS FURNACE 64K BTU /MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$8,439

HL8B UP TO 16 SEER 9.0 HSPF HEAT PUMP
TM8X 80% AFUE X13 MOTOR GAS FURNACE 64K BTU /MC COIL
FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$11,989

HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP
TPLC 80% AFUE MODULATING V-SPD GAS FURNACE 32-62K BTU /MC COIL
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT DUAL FUEL HEAT PUMP

3.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling/heating
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more air in the furnace
- ☑ 10 Year parts 1 year labor

\$6,963
TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
TG8S 80% AFUE GAS FURNACE 80K BTU /MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling/heating
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes conditioned air to every room
- ☑ Heavy steel insulated cabinet holds more air in the furnace
- ☑ 10 Year parts 1 year labor

\$8,993
HL6B UP TO 16 SEER 9.0 HSPF HEAT PUMP
TM8X 80% AFUE X13 MOTOR GAS FURNACE 80K BTU /MC COIL
FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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SPLIT DUAL FUEL HEAT PUMP

4 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$7,878

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
TG8S 80% AFUE GAS FURNACE 96K BTU /MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$9,695

HL8B UP TO 16 SEER 9.0 HSPF HEAT PUMP
TM8X 80% AFUE X13 MOTOR GAS FURNACE 80K BTU /MC COIL
FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$12,815

HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP
TPLC 80% AFUE MODULATING V-SPD GAS FURNACE 40-78K BTU /MC COIL
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT DUAL FUEL HEAT PUMP

5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$8,662

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
TG8S 80% AFUE GAS FURNACE 104K BTU /MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$10,518

HL8B UP TO 16 SEER 9.0 HSPF HEAT PUMP
TM8X 80% AFUE X13 MOTOR GAS FURNACE 96K BTU /MC COIL
FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$13,708

HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP
TPLC 80% AFUE MODULATING V-SPD GAS FURNACE 48-95K BTU /MC COIL
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT DUAL FUEL HEAT PUMP - HIGH EFFICIENCY

2 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$6,539

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
 TG9S 95.5% AFUE GAS FURNACE 57K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$8,457

HL8B UP TO 16 SEER 9.0 HSPF HEAT PUMP
 TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 37-58K BTU /MC COIL
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy-saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$11,812

HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP
 TP9C UP TO 98% AFUE MODULATING V-SPD GAS FURNACE 21-60K BTU /MC COIL
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT DUAL FUEL HEAT PUMP - HIGH EFFICIENCY

2.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$6,742

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
 TG9S 95.5% AFUE GAS FURNACE 57K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$8,879

HL6B UP TO 16 SEER 9.0 HSPF HEAT PUMP
 TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 50-77K BTU /MC COIL
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



Sample

Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT DUAL FUEL HEAT PUMP - HIGH EFFICIENCY

3 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$6,818

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
 TG9S 95.5% AFUE GAS FURNACE 76K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$8,798

HL8B UP TO 16 SEER 9.0 HSPF HEAT PUMP
 TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 50-77K BTU /MC COIL
 FOCUSPRO 6000 5-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy-saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$12,699

HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP
 TP9C UP TO 98% AFUE MODULATING V-SPD GAS FURNACE 27-77K BTU /MC COIL
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT DUAL FUEL HEAT PUMP - HIGH EFFICIENCY

3.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$7,590

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
 TG9S 95.5% AFUE GAS FURNACE 95K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$9,932

HL6B UP TO 16 SEER 9.0 HSPF HEAT PUMP
 TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 62-96K BTU /MC COIL
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



Sample

Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT DUAL FUEL HEAT PUMP - HIGH EFFICIENCY

4 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$8,529

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
TG9S 95.5% AFUE GAS FURNACE 114K BTU /MC COIL
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$10,634

HL8B UP TO 16 SEER 9.0 HSPF HEAT PUMP
TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 62-96K BTU /MC COIL
FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy-saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$13,731

HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP
TP9C UP TO 98% AFUE MODULATING V-SPD GAS FURNACE 34-97K BTU /MC COIL
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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SPLIT DUAL FUEL HEAT PUMP - HIGH EFFICIENCY

5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$9,331

TGD UP TO 13 SEER 9.1 HSPF HEAT PUMP
 TG9S 95.5% AFUE GAS FURNACE 124K BTU /MC COIL
 FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$11,532

HL8B UP TO 16 SEER 9.0 HSPF HEAT PUMP
 TM9V 95% AFUE 2-STG V-SPD GAS FURNACE 75-115K BTU /MC COIL
 FOCUSPRO 6000 5-1-1/5-2-DAY LARGE SCR PROG THERMOSTAT



System Benefits

- Helps save you up to 56% on your energy bills*
- Provides more efficient and reliable cooling/heating
- Rust-resistant protection from the elements
- 2-stage heating/cooling runs at an energy-saving 70% capacity*
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes conditioned air to every room
- Heavy steel insulated cabinet holds more air in the furnace
- 10 Year parts 1 year labor

\$14,633

HL8B UP TO 18 SEER 10 HSPF 2-STG HEAT PUMP
 TP9C UP TO 98% AFUE MODULATING V-SPD GAS FURNACE 40-116K BTU /MC COIL
 VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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FURNACE ONLY

BTU CAPACITY	INVESTMENT
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TG8S 80% AFUE GAS FURNACE
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT

System Benefits

- Simple low cost easy system maintenance access
- Efficient performance maximizes savings & comfort
- Guaranteed worry-free operation and dependability
- 10 Year parts 1 year labor

32K BTU	\$	1,592
48K BTU	\$	1,643
64K BTU	\$	1,809
80K BTU	\$	1,884
96K BTU	\$	1,989
104K BTU	\$	2,062



TM8X 80% AFUE X13 MOTOR GAS FURNACE
FOCUSPRO 6000 5-1, 1/5-2-DAY LARGE SCR PROG THERMOSTAT

System Benefits

- Simple low cost easy system maintenance access
- Efficient performance maximizes savings & comfort
- Guaranteed worry-free operation and dependability
- 10 Year parts 1 year labor

48K BTU	\$	2,126
64K BTU	\$	2,709
80K BTU	\$	2,845
96K BTU	\$	3,055



TPLC 80% AFUE MODULATING V-SPD GAS FURNACE
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT

System Benefits

- Simple low cost easy system maintenance access
- Efficient performance maximizes savings & comfort
- Guaranteed worry-free operation and dependability
- Modulating heating runs at an energy-saving 50% capacity*
- 10 Year parts 1 year labor

24-47K BTU	\$	3,219
32-62K BTU	\$	3,654
40-78K BTU	\$	3,571
48-95K BTU	\$	3,741



Base Installation Price Includes

- Set and level unit
- New supply/return plenum transitions
- New digital thermostat
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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FURNACE ONLY - HIGH EFFICIENCY

BTU CAPACITY	INVESTMENT
--------------	------------

**TG9S 95.5% AFUE GAS FURNACE
FOCUSPRO 5000 LARGE SCR NON-PROG THERMOSTAT**

System Benefits

- Simple low cost easy system maintenance access
- Efficient performance maximizes savings & comfort
- Guaranteed worry-free operation and dependability
- 10 Year parts 1 year labor

38K BTU	\$ 2,159
57K BTU	\$ 2,207
76K BTU	\$ 2,438
95K BTU	\$ 2,511
114K BTU	\$ 2,640
124K BTU	\$ 2,731



**TM9V 96% AFUE 2-STG V-SPD GAS FURNACE
FOCUSPRO 6000 5-1, 1/5-2-DAY LARGE SCR PROG THERMOSTAT**

System Benefits

- Simple low cost easy system maintenance access
- Efficient performance maximizes savings & comfort
- 2-stage heating runs at an energy-saving 70% capacity*
- 10 Year parts 1 year labor

37-58K BTU	\$ 3,417
50-77K BTU	\$ 3,547
62-90K BTU	\$ 3,783
75-115K BTU	\$ 4,069



**TP9C UP TO 98% AFUE MODULATING V-SPD GAS FURNACE
VISIONPRO 8000 FULLY PROG TOUCHSCREEN THERMOSTAT**

System Benefits

- Simple low cost easy system maintenance access
- Efficient performance maximizes savings & comfort
- Guaranteed worry-free operation and dependability
- Modulating heating runs at an energy-saving 50% capacity*
- 10 Year parts 1 year labor

27-60K BTU	\$ 4,184
27-77K BTU	\$ 4,364
34-97K BTU	\$ 4,498
40-116K BTU	\$ 4,666



Base Installation Price Includes









- Set and level unit
- New supply/return plenum transitions
- New digital thermostat
- Equipment start up and safety inspection

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SYSTEM ENHANCEMENTS

ACCESSORY	PURPOSE/NEED	INVESTMENT
 <p>Touchscreen Programmable Thermostat</p>	<p>The VISIONPRO 8000 is an easy-to-use interactive touchscreen thermostat that lets you program wake, leave, return, sleep and vacation heat and cool settings for seven different days. Includes a large, backlit display is easy to read even in low lighting.</p>	<p>\$370</p>
 <p>Dehumidification System</p>	<p>The TrueDRY™ DH90 Dehumidification System Removes up to 90 pints of moisture per day. Less moisture in the home reduces the strain on your air conditioner and also allows you to set your thermostat higher to run your air conditioner less. It provides unobtrusive, quiet and efficient operation.</p>	<p>\$3,124</p>
 <p>Whole-House Air Cleaner System</p>	<p>The F300 Electronic Air Cleaner uses a three-stage filtration system that places an electronic charge to collect up to 99% of airborne particles as they pass through the system. The filter cell simply needs to be washed off every 6-12 months, so no replacement filters ever need to be bought.</p>	<p>\$1,560</p>
 <p>Ultraviolet Air Purifier System</p>	<p>Honeywell Dual UV System eliminates up to 99.9% of mold spores in your system. Kills up to 87% of certain airborne bacteria passing by the system. Helps to maintain system efficiency and airflow, which saves money by not having to have your system coil cleaned as often. And the SmartLamp™ technology optimizes efficiency of lamp run time, and LED lets you know when lamp replacement is needed.</p>	<p>\$653</p>
 <p>Energy Recovery Ventilator</p>	<p>The Perfect Window™ Fresh Air Ventilation System delivers a fresh-air feel, while recovering up to 80% of the air leaving the home. It also sends pollutants outdoors, making indoor air easier to breathe. The result: a more comfortable, healthy, energy-efficient home for your family.</p>	<p>\$3,792</p>
 <p>Steam Humidifier</p>	<p>TrueSTEAM™ Humidification System works by producing its own steam independent of equipment operation, so your home gets moisture when you need it most. It is the most eco-friendly way to humidify your home, because for every 1 gallon of water used, 1 gallon of humidification is produced, so it uses significantly less water than other whole-house humidifiers. And it is the cleanest form of humidification.</p>	<p>\$1,129</p>
 <p>Bypass Humidifier</p>	<p>The Enviracaire Elite™ HE265 works with your heating system to avoid static electricity shocks and keep your home's air from being too dry. The humidifier adds up to 17 gallons of moisture to the air per day. Its own quiet circulating fan humidifies the supply air, and the fan inside your furnace or air handler circulates the humidified air to every room.</p>	<p>\$623</p>
 <p>High-Efficiency Media Air Cleaner</p>	<p>F100 Whole-House Media Air Cleaner is up to 4 times more effective and 85% more efficient at capturing airborne particles compared to a standard one-inch filter. It captures both microscopic particles like dust and smoke in addition to larger contaminants such as mold spores and pet dander. Works with all gas, oil and electronic forced air furnaces and air conditioning systems. Recommended as a minimum Indoor Air Quality Accessory.</p>	<p>\$619</p>



INVESTMENT OPTION WORKSHEET

Customer Name:		Date:	
Equipment:		Investment Option #1	Investment Option #2
Air Conditioning SEER:	Tons:		
Furnace AFUE:	BTU:		
Reuse vibration isolation straps - attic	(\$81)		
Drain pan and drain line attic installation	\$390		
Replace supply plenum	\$340		
Replace return plenum	\$340		
New supply diffuser and run 6"x12" register	\$236		
New return run 8" up to 25'	\$173		
New return run 10" up to 25'	\$202		
New return run 14" up to 25'	\$229		
New return run 16" up to 25'	\$280		
New supply run up to 6" up to 25'	\$152		
New supply run up to 7"-9" up to 25'	\$192		
New supply run up to 10" - 12" up to 25'	\$220		
Reuse existing disconnect	(\$90)		
Reuse existing equipment pad	(\$110)		
Reuse existing line set	(\$261)		
New float and overflow line	\$78		
New 4"x4" styrofoam lift under drain pan	\$78		
System Accessories			
IAQ Accessories - From Price Page			
Touchscreen Programmable Thermostat	\$370		
Dehumidification System	\$3,124		
Whole-House Air Cleaner System	\$1,560		
Ultraviolet Air Purifier System	\$653		
Energy Recovery Ventilator	\$3,792		
Steam Humidifier	\$1,129		
Bypass Humidifier	\$623		
High-Efficiency Media Air Cleaner	\$619		
Total Investment			
Monthly Finance Estimated Payment *			
Monthly Estimated Energy Savings*			
Net Monthly Investment*			

* Actual financed charges and energy savings are projected and may be different from those shown

FINANCE TABLES



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Monthly Rate Calculator - Home Equity

Rate:

Amount to Finance	6 months	12 months	24 months	36 months	48 months	60 months	72 months	84 months
\$ 2,500	\$420.63	\$212.02	\$107.73	\$72.98	\$55.61	\$45.20	\$38.26	\$33.32
\$ 2,750	\$462.69	\$233.22	\$118.50	\$80.28	\$61.17	\$49.72	\$42.09	\$36.65
\$ 3,000	\$504.75	\$254.42	\$129.28	\$87.57	\$66.73	\$54.24	\$45.92	\$39.98
\$ 3,250	\$546.81	\$275.62	\$140.05	\$94.87	\$72.30	\$58.76	\$49.74	\$43.31
\$ 3,500	\$588.88	\$296.83	\$150.82	\$102.17	\$77.86	\$63.28	\$53.57	\$46.64
\$ 3,750	\$630.94	\$318.03	\$161.59	\$109.47	\$83.42	\$67.80	\$57.40	\$49.97
\$ 4,000	\$673.00	\$339.23	\$172.37	\$116.77	\$88.98	\$72.32	\$61.22	\$53.31
\$ 4,250	\$715.06	\$360.43	\$183.14	\$124.06	\$94.54	\$76.84	\$65.05	\$56.64
\$ 4,500	\$757.13	\$381.63	\$193.91	\$131.36	\$100.10	\$81.36	\$68.88	\$59.97
\$ 4,750	\$799.19	\$402.84	\$204.69	\$138.66	\$105.66	\$85.88	\$72.70	\$63.30
\$ 5,000	\$841.25	\$424.04	\$215.46	\$145.96	\$111.22	\$90.40	\$76.53	\$66.63
\$ 5,250	\$883.31	\$445.24	\$226.23	\$153.26	\$116.79	\$94.92	\$80.36	\$69.96
\$ 5,500	\$925.38	\$466.44	\$237.01	\$160.55	\$122.35	\$99.44	\$84.18	\$73.29
\$ 5,750	\$967.44	\$487.64	\$247.78	\$167.85	\$127.91	\$103.96	\$88.01	\$76.63
\$ 6,000	\$1,009.50	\$508.85	\$258.55	\$175.15	\$133.47	\$108.48	\$91.83	\$79.96
\$ 6,250	\$1,051.56	\$530.05	\$269.32	\$182.45	\$139.03	\$113.00	\$95.66	\$83.29
\$ 6,500	\$1,093.63	\$551.25	\$280.10	\$189.74	\$144.59	\$117.52	\$99.49	\$86.62
\$ 6,750	\$1,135.69	\$572.45	\$290.87	\$197.04	\$150.15	\$122.04	\$103.31	\$89.95
\$ 7,000	\$1,177.75	\$593.65	\$301.64	\$204.34	\$155.71	\$126.56	\$107.14	\$93.28
\$ 7,250	\$1,219.81	\$614.86	\$312.42	\$211.64	\$161.28	\$131.08	\$110.97	\$96.62
\$ 7,500	\$1,261.88	\$636.06	\$323.19	\$218.94	\$166.84	\$135.60	\$114.79	\$99.95
\$ 7,750	\$1,303.94	\$657.26	\$333.96	\$226.23	\$172.40	\$140.12	\$118.62	\$103.28
\$ 8,000	\$1,346.00	\$678.46	\$344.74	\$233.53	\$177.96	\$144.64	\$122.45	\$106.61
\$ 8,250	\$1,388.06	\$699.66	\$355.51	\$240.83	\$183.52	\$149.16	\$126.27	\$109.94
\$ 8,500	\$1,430.13	\$720.86	\$366.28	\$248.13	\$189.08	\$153.68	\$130.10	\$113.27
\$ 8,750	\$1,472.19	\$742.07	\$377.05	\$255.43	\$194.64	\$158.20	\$133.93	\$116.60
\$ 9,000	\$1,514.25	\$763.27	\$387.83	\$262.72	\$200.20	\$162.72	\$137.75	\$119.94
\$ 9,250	\$1,556.31	\$784.47	\$398.60	\$270.02	\$205.77	\$167.24	\$141.58	\$123.27
\$ 9,500	\$1,598.38	\$805.67	\$409.37	\$277.32	\$211.33	\$171.76	\$145.40	\$126.60
\$ 9,750	\$1,640.44	\$826.87	\$420.15	\$284.62	\$216.89	\$176.28	\$149.23	\$129.93
\$ 10,000	\$1,682.50	\$848.08	\$430.92	\$291.92	\$222.45	\$180.80	\$153.06	\$133.26
\$ 10,250	\$1,724.56	\$869.28	\$441.69	\$299.21	\$228.01	\$185.32	\$156.88	\$136.59
\$ 10,500	\$1,766.63	\$890.48	\$452.46	\$306.51	\$233.57	\$189.84	\$160.71	\$139.93
\$ 10,750	\$1,808.69	\$911.68	\$463.24	\$313.81	\$239.13	\$194.36	\$164.54	\$143.26
\$ 11,000	\$1,850.75	\$932.88	\$474.01	\$321.11	\$244.69	\$198.88	\$168.36	\$146.59
\$ 11,250	\$1,892.81	\$954.09	\$484.78	\$328.40	\$250.26	\$203.40	\$172.19	\$149.92
\$ 11,500	\$1,934.88	\$975.29	\$495.56	\$335.70	\$255.82	\$207.92	\$176.02	\$153.25
\$ 11,750	\$1,976.94	\$996.49	\$506.33	\$343.00	\$261.38	\$212.44	\$179.84	\$156.58
\$ 12,000	\$2,019.00	\$1,017.69	\$517.10	\$350.30	\$266.94	\$216.96	\$183.67	\$159.92
\$ 12,250	\$2,061.06	\$1,038.89	\$527.88	\$357.60	\$272.50	\$221.48	\$187.50	\$163.25
\$ 12,500	\$2,103.13	\$1,060.10	\$538.65	\$364.89	\$278.06	\$226.00	\$191.32	\$166.58
\$ 12,750	\$2,145.19	\$1,081.30	\$549.42	\$372.19	\$283.62	\$230.52	\$195.15	\$169.91
\$ 13,000	\$2,187.25	\$1,102.50	\$560.19	\$379.49	\$289.18	\$235.04	\$198.98	\$173.24
\$ 13,250	\$2,229.31	\$1,123.70	\$570.97	\$386.79	\$294.75	\$239.56	\$202.80	\$176.57
\$ 13,500	\$2,271.38	\$1,144.90	\$581.74	\$394.09	\$300.31	\$244.08	\$206.63	\$179.90
\$ 13,750	\$2,313.44	\$1,166.10	\$592.51	\$401.38	\$305.87	\$248.60	\$210.45	\$183.24
\$ 14,000	\$2,355.50	\$1,187.31	\$603.29	\$408.68	\$311.43	\$253.12	\$214.28	\$186.57
\$ 14,250	\$2,397.56	\$1,208.51	\$614.06	\$415.98	\$316.99	\$257.64	\$218.11	\$189.90
\$ 14,500	\$2,439.63	\$1,229.71	\$624.83	\$423.28	\$322.55	\$262.16	\$221.93	\$193.23
\$ 14,750	\$2,481.69	\$1,250.91	\$635.61	\$430.57	\$328.11	\$266.68	\$225.76	\$196.56
\$ 15,000	\$2,523.75	\$1,272.11	\$646.38	\$437.87	\$333.67	\$271.20	\$229.59	\$199.89
\$ 15,250	\$2,565.81	\$1,293.32	\$657.15	\$445.17	\$339.24	\$275.72	\$233.41	\$203.23
\$ 15,500	\$2,607.88	\$1,314.52	\$667.92	\$452.47	\$344.80	\$280.24	\$237.24	\$206.56
\$ 15,750	\$2,649.94	\$1,335.72	\$678.70	\$459.77	\$350.36	\$284.76	\$241.07	\$209.89
\$ 16,000	\$2,692.00	\$1,356.92	\$689.47	\$467.06	\$355.92	\$289.28	\$244.89	\$213.22

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Monthly Rate Calculator - Bank Loan

Rate: **3.50%**

to Finance	12 months	24 months	36 months	48 months	60 months	72 months	84 months
\$ 2,500	\$212.30	\$108.01	\$73.26	\$55.89	\$45.48	\$38.55	\$33.60
\$ 2,750	\$233.53	\$118.81	\$80.58	\$61.48	\$50.03	\$42.40	\$36.96
\$ 3,000	\$254.76	\$129.61	\$87.91	\$67.07	\$54.58	\$46.26	\$40.32
\$ 3,250	\$276.00	\$140.41	\$95.23	\$72.66	\$59.12	\$50.11	\$43.68
\$ 3,500	\$297.23	\$151.21	\$102.56	\$78.25	\$63.67	\$53.96	\$47.04
\$ 3,750	\$318.46	\$162.01	\$109.88	\$83.84	\$68.22	\$57.82	\$50.40
\$ 4,000	\$339.69	\$172.81	\$117.21	\$89.42	\$72.77	\$61.67	\$53.76
\$ 4,250	\$360.92	\$183.61	\$124.53	\$95.01	\$77.31	\$65.53	\$57.12
\$ 4,500	\$382.15	\$194.41	\$131.86	\$100.60	\$81.86	\$69.38	\$60.48
\$ 4,750	\$403.38	\$205.21	\$139.18	\$106.19	\$86.41	\$73.24	\$63.84
\$ 5,000	\$424.61	\$216.01	\$146.51	\$111.78	\$90.96	\$77.09	\$67.20
\$ 5,250	\$445.84	\$226.81	\$153.84	\$117.37	\$95.51	\$80.95	\$70.56
\$ 5,500	\$467.07	\$237.61	\$161.16	\$122.96	\$100.05	\$84.80	\$73.92
\$ 5,750	\$488.30	\$248.42	\$168.49	\$128.55	\$104.60	\$88.66	\$77.28
\$ 6,000	\$509.53	\$259.22	\$175.81	\$134.14	\$109.15	\$92.51	\$80.64
\$ 6,250	\$530.76	\$270.02	\$183.14	\$139.73	\$113.70	\$96.36	\$84.00
\$ 6,500	\$551.99	\$280.82	\$190.46	\$145.31	\$118.25	\$100.22	\$87.36
\$ 6,750	\$573.22	\$291.62	\$197.79	\$150.90	\$122.79	\$104.07	\$90.72
\$ 7,000	\$594.45	\$302.42	\$205.11	\$156.49	\$127.34	\$107.93	\$94.08
\$ 7,250	\$615.68	\$313.22	\$212.44	\$162.08	\$131.89	\$111.78	\$97.44
\$ 7,500	\$636.91	\$324.02	\$219.77	\$167.67	\$136.44	\$115.64	\$100.80
\$ 7,750	\$658.14	\$334.82	\$227.09	\$173.26	\$140.99	\$119.49	\$104.16
\$ 8,000	\$679.37	\$345.62	\$234.42	\$178.85	\$145.53	\$123.35	\$107.52
\$ 8,250	\$700.60	\$356.42	\$241.74	\$184.44	\$150.08	\$127.20	\$110.88
\$ 8,500	\$721.83	\$367.22	\$249.07	\$190.03	\$154.63	\$131.06	\$114.24
\$ 8,750	\$743.06	\$378.02	\$256.39	\$195.62	\$159.18	\$134.91	\$117.60
\$ 9,000	\$764.29	\$388.82	\$263.72	\$201.20	\$163.73	\$138.77	\$120.96
\$ 9,250	\$785.53	\$399.63	\$271.04	\$206.79	\$168.27	\$142.62	\$124.32
\$ 9,500	\$806.76	\$410.43	\$278.37	\$212.38	\$172.82	\$146.47	\$127.68
\$ 9,750	\$827.99	\$421.23	\$285.70	\$217.97	\$177.37	\$150.33	\$131.04
\$ 10,000	\$849.22	\$432.03	\$293.02	\$223.56	\$181.92	\$154.18	\$134.40
\$ 10,250	\$870.45	\$442.83	\$300.35	\$229.15	\$186.47	\$158.04	\$137.76
\$ 10,500	\$891.68	\$453.63	\$307.67	\$234.74	\$191.01	\$161.89	\$141.12
\$ 10,750	\$912.91	\$464.43	\$315.00	\$240.33	\$195.56	\$165.75	\$144.48
\$ 11,000	\$934.14	\$475.23	\$322.32	\$245.92	\$200.11	\$169.60	\$147.84
\$ 11,250	\$955.37	\$486.03	\$329.65	\$251.51	\$204.66	\$173.46	\$151.20
\$ 11,500	\$976.60	\$496.83	\$336.97	\$257.09	\$209.21	\$177.31	\$154.56
\$ 11,750	\$997.83	\$507.63	\$344.30	\$262.68	\$213.75	\$181.17	\$157.92
\$ 12,000	\$1,019.06	\$518.43	\$351.62	\$268.27	\$218.30	\$185.02	\$161.28
\$ 12,250	\$1,040.29	\$529.23	\$358.95	\$273.86	\$222.85	\$188.88	\$164.64
\$ 12,500	\$1,061.52	\$540.03	\$366.28	\$279.45	\$227.40	\$192.73	\$168.00
\$ 12,750	\$1,082.75	\$550.83	\$373.60	\$285.04	\$231.94	\$196.58	\$171.36
\$ 13,000	\$1,103.98	\$561.64	\$380.93	\$290.63	\$236.49	\$200.44	\$174.72
\$ 13,250	\$1,125.21	\$572.44	\$388.25	\$296.22	\$241.04	\$204.29	\$178.08
\$ 13,500	\$1,146.44	\$583.24	\$395.58	\$301.81	\$245.59	\$208.15	\$181.44
\$ 13,750	\$1,167.67	\$594.04	\$402.90	\$307.40	\$250.14	\$212.00	\$184.80
\$ 14,000	\$1,188.90	\$604.84	\$410.23	\$312.98	\$254.68	\$215.86	\$188.16
\$ 14,250	\$1,210.13	\$615.64	\$417.55	\$318.57	\$259.23	\$219.71	\$191.52
\$ 14,500	\$1,231.36	\$626.44	\$424.88	\$324.16	\$263.78	\$223.57	\$194.88
\$ 14,750	\$1,252.59	\$637.24	\$432.21	\$329.75	\$268.33	\$227.42	\$198.24
\$ 15,000	\$1,273.82	\$648.04	\$439.53	\$335.34	\$272.88	\$231.28	\$201.60
\$ 15,250	\$1,295.05	\$658.84	\$446.86	\$340.93	\$277.42	\$235.13	\$204.96
\$ 15,500	\$1,316.29	\$669.64	\$454.18	\$346.52	\$281.97	\$238.99	\$208.32
\$ 15,750	\$1,337.52	\$680.44	\$461.51	\$352.11	\$286.52	\$242.84	\$211.68
\$ 16,000	\$1,358.75	\$691.24	\$468.83	\$357.70	\$291.07	\$246.69	\$215.04

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Monthly Rate Calculator - Same as Cash Tables

Rate: **4.50%**

Amount to Finance	6 Months	6 Months	6 Months	6 Months	6 Months	6 Months	6 Months	6 Months
	Same as Cash 6 Mos Repay	Same as Cash 12 Mos Repay	Same as Cash 24 Mos Repay	Same as Cash 36 Mos Repay	Same as Cash 48 Mos Repay	Same as Cash 60 Mos Repay	Same as Cash 72 Mos Repay	Same as Cash 84 Mos Repay
\$ 2,500	\$431.65	\$223.05	\$119.35	\$77.71	\$59.57	\$48.70	\$41.47	\$36.31
\$ 2,750	\$474.82	\$245.36	\$125.43	\$85.49	\$65.53	\$53.58	\$45.62	\$39.95
\$ 3,000	\$517.98	\$267.66	\$136.84	\$93.26	\$71.49	\$58.45	\$49.77	\$43.58
\$ 3,250	\$561.15	\$289.97	\$148.24	\$101.03	\$77.45	\$63.32	\$53.91	\$47.21
\$ 3,500	\$604.31	\$312.27	\$159.64	\$108.80	\$83.40	\$68.19	\$58.05	\$50.84
\$ 3,750	\$647.48	\$334.58	\$171.04	\$116.57	\$89.36	\$73.08	\$62.21	\$54.47
\$ 4,000	\$690.64	\$356.88	\$182.45	\$124.34	\$95.32	\$77.93	\$66.35	\$58.10
\$ 4,250	\$733.81	\$379.19	\$193.85	\$132.11	\$101.28	\$82.80	\$70.50	\$61.73
\$ 4,500	\$776.97	\$401.49	\$205.25	\$139.88	\$107.23	\$87.67	\$74.65	\$65.37
\$ 4,750	\$820.14	\$423.80	\$216.66	\$147.66	\$113.19	\$92.54	\$78.79	\$69.00
\$ 5,000	\$863.30	\$446.10	\$228.06	\$155.43	\$119.15	\$97.41	\$82.94	\$72.83
\$ 5,250	\$906.47	\$468.41	\$239.46	\$163.20	\$125.11	\$102.28	\$87.09	\$76.26
\$ 5,500	\$949.63	\$490.71	\$250.87	\$170.97	\$131.06	\$107.15	\$91.24	\$79.89
\$ 5,750	\$992.80	\$513.02	\$262.27	\$178.74	\$137.02	\$112.02	\$95.38	\$83.52
\$ 6,000	\$1,035.96	\$535.32	\$273.67	\$186.51	\$142.98	\$116.89	\$99.53	\$87.15
\$ 6,250	\$1,079.13	\$557.63	\$285.07	\$194.28	\$148.94	\$121.76	\$103.68	\$90.79
\$ 6,500	\$1,122.29	\$579.93	\$296.46	\$202.06	\$154.89	\$126.63	\$107.82	\$94.42
\$ 6,750	\$1,165.46	\$602.24	\$307.88	\$209.83	\$160.85	\$131.50	\$111.97	\$98.05
\$ 7,000	\$1,208.62	\$624.54	\$319.28	\$217.60	\$166.81	\$136.37	\$116.12	\$101.68
\$ 7,250	\$1,251.79	\$646.85	\$330.69	\$225.37	\$172.76	\$141.24	\$120.27	\$105.31
\$ 7,500	\$1,294.95	\$669.15	\$342.09	\$233.14	\$178.72	\$146.11	\$124.41	\$108.94
\$ 7,750	\$1,338.12	\$691.46	\$353.49	\$240.91	\$184.68	\$150.99	\$128.56	\$112.57
\$ 8,000	\$1,381.28	\$713.76	\$364.90	\$248.68	\$190.64	\$155.86	\$132.71	\$116.21
\$ 8,250	\$1,424.45	\$736.07	\$376.30	\$256.46	\$196.59	\$160.73	\$136.85	\$119.84
\$ 8,500	\$1,467.61	\$758.37	\$387.70	\$264.23	\$202.55	\$165.60	\$141.00	\$123.47
\$ 8,750	\$1,510.78	\$780.68	\$399.10	\$272.00	\$208.51	\$170.47	\$145.15	\$127.10
\$ 9,000	\$1,553.94	\$802.98	\$410.51	\$279.77	\$214.47	\$175.34	\$149.30	\$130.73
\$ 9,250	\$1,597.11	\$825.29	\$421.91	\$287.54	\$220.42	\$180.21	\$153.44	\$134.38
\$ 9,500	\$1,640.27	\$847.60	\$433.31	\$295.31	\$226.38	\$185.08	\$157.59	\$137.99
\$ 9,750	\$1,683.44	\$869.90	\$444.72	\$303.08	\$232.34	\$189.95	\$161.74	\$141.63
\$ 10,000	\$1,726.60	\$892.21	\$456.12	\$310.86	\$238.30	\$194.82	\$165.88	\$145.26
\$ 10,250	\$1,769.77	\$914.51	\$467.52	\$318.63	\$244.25	\$199.69	\$170.03	\$148.89
\$ 10,500	\$1,812.93	\$936.82	\$478.93	\$326.40	\$250.21	\$204.56	\$174.18	\$152.52
\$ 10,750	\$1,856.10	\$959.12	\$490.33	\$334.17	\$256.17	\$209.43	\$178.32	\$156.15
\$ 11,000	\$1,899.26	\$981.43	\$501.73	\$341.94	\$262.13	\$214.30	\$182.47	\$159.78
\$ 11,250	\$1,942.43	\$1,003.73	\$513.13	\$349.71	\$268.08	\$219.17	\$186.62	\$163.41
\$ 11,500	\$1,985.59	\$1,026.04	\$524.54	\$357.48	\$274.04	\$224.04	\$190.77	\$167.05
\$ 11,750	\$2,028.76	\$1,048.34	\$535.94	\$365.26	\$280.00	\$228.91	\$194.91	\$170.68
\$ 12,000	\$2,071.92	\$1,070.65	\$547.34	\$373.03	\$285.96	\$233.78	\$199.06	\$174.31
\$ 12,250	\$2,115.09	\$1,092.95	\$558.75	\$380.80	\$291.91	\$238.65	\$203.21	\$177.94
\$ 12,500	\$2,158.25	\$1,115.26	\$570.15	\$388.57	\$297.87	\$243.52	\$207.35	\$181.57
\$ 12,750	\$2,201.42	\$1,137.56	\$581.55	\$396.34	\$303.83	\$248.39	\$211.50	\$185.20
\$ 13,000	\$2,244.58	\$1,159.87	\$592.96	\$404.11	\$309.79	\$253.27	\$215.65	\$188.83
\$ 13,250	\$2,287.75	\$1,182.17	\$604.36	\$411.88	\$315.74	\$258.14	\$219.80	\$192.47
\$ 13,500	\$2,330.91	\$1,204.48	\$615.76	\$419.65	\$321.70	\$263.01	\$223.94	\$196.10
\$ 13,750	\$2,374.08	\$1,226.78	\$627.16	\$427.43	\$327.66	\$267.88	\$228.09	\$199.73
\$ 14,000	\$2,417.25	\$1,249.09	\$638.57	\$435.20	\$333.62	\$272.75	\$232.24	\$203.36
\$ 14,250	\$2,460.41	\$1,271.39	\$649.97	\$442.97	\$339.57	\$277.62	\$236.38	\$206.99
\$ 14,500	\$2,503.58	\$1,293.70	\$661.37	\$450.74	\$345.53	\$282.49	\$240.53	\$210.62
\$ 14,750	\$2,546.74	\$1,316.00	\$672.78	\$458.51	\$351.49	\$287.36	\$244.68	\$214.25
\$ 15,000	\$2,589.91	\$1,338.31	\$684.18	\$466.28	\$357.44	\$292.23	\$248.83	\$217.89
\$ 15,250	\$2,633.07	\$1,360.61	\$695.58	\$474.05	\$363.40	\$297.10	\$252.97	\$221.52
\$ 15,500	\$2,676.24	\$1,382.92	\$706.99	\$481.83	\$369.36	\$301.97	\$257.12	\$225.15
\$ 15,750	\$2,719.40	\$1,405.22	\$718.39	\$489.60	\$375.32	\$306.84	\$261.27	\$228.78
\$ 16,000	\$2,762.57	\$1,427.53	\$729.79	\$497.37	\$381.27	\$311.71	\$265.41	\$232.41

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Monthly Rate Calculator - Same as Cash Tables

Rate: 7.00%

Amount to Finance	12 Months Same as Cash 6 Mos Repay	12 Months Same as Cash 12 Mos Repay	12 Months Same as Cash 24 Mos Repay	12 Months Same as Cash 36 Mos Repay	12 Months Same as Cash 48 Mos Repay	12 Months Same as Cash 60 Mos Repay	12 Months Same as Cash 72 Mos Repay	12 Months Same as Cash 84 Mos Repay
\$ 2,500	\$440.10	\$231.46	\$119.77	\$82.60	\$64.06	\$52.97	\$45.61	\$40.37
\$ 2,750	\$484.11	\$254.60	\$131.74	\$90.86	\$70.46	\$58.27	\$50.17	\$44.41
\$ 3,000	\$528.12	\$277.75	\$143.72	\$99.12	\$76.87	\$63.56	\$54.73	\$48.45
\$ 3,250	\$572.13	\$300.90	\$155.70	\$107.38	\$83.27	\$68.86	\$59.29	\$52.48
\$ 3,500	\$616.14	\$324.04	\$167.67	\$115.63	\$89.68	\$74.16	\$63.85	\$56.52
\$ 3,750	\$660.15	\$347.19	\$179.65	\$123.89	\$96.08	\$79.45	\$68.41	\$60.56
\$ 4,000	\$704.16	\$370.33	\$191.63	\$132.15	\$102.49	\$84.75	\$72.97	\$64.60
\$ 4,250	\$748.17	\$393.48	\$203.60	\$140.41	\$108.90	\$90.05	\$77.53	\$68.63
\$ 4,500	\$792.18	\$416.63	\$215.58	\$148.67	\$115.30	\$95.34	\$82.09	\$72.67
\$ 4,750	\$836.18	\$439.77	\$227.56	\$156.93	\$121.71	\$100.64	\$86.65	\$76.71
\$ 5,000	\$880.19	\$462.92	\$239.53	\$165.19	\$128.11	\$105.94	\$91.21	\$80.75
\$ 5,250	\$924.20	\$486.06	\$251.51	\$173.45	\$134.52	\$111.23	\$95.77	\$84.78
\$ 5,500	\$968.21	\$509.21	\$263.49	\$181.71	\$140.92	\$116.53	\$100.33	\$88.82
\$ 5,750	\$1,012.22	\$532.36	\$275.46	\$189.97	\$147.33	\$121.83	\$104.89	\$92.86
\$ 6,000	\$1,056.23	\$555.50	\$287.44	\$198.23	\$153.73	\$127.12	\$109.45	\$96.90
\$ 6,250	\$1,100.24	\$578.65	\$299.42	\$206.49	\$160.14	\$132.42	\$114.02	\$100.93
\$ 6,500	\$1,144.25	\$601.79	\$311.39	\$214.75	\$166.55	\$137.72	\$118.58	\$104.97
\$ 6,750	\$1,188.26	\$624.94	\$323.37	\$223.01	\$172.95	\$143.01	\$123.14	\$109.01
\$ 7,000	\$1,232.27	\$648.09	\$335.35	\$231.27	\$179.36	\$148.31	\$127.70	\$113.04
\$ 7,250	\$1,276.28	\$671.23	\$347.32	\$239.53	\$185.76	\$153.61	\$132.26	\$117.08
\$ 7,500	\$1,320.29	\$694.38	\$359.30	\$247.79	\$192.17	\$158.90	\$136.82	\$121.12
\$ 7,750	\$1,364.30	\$717.52	\$371.28	\$256.05	\$198.57	\$164.20	\$141.38	\$125.16
\$ 8,000	\$1,408.31	\$740.67	\$383.25	\$264.31	\$204.98	\$169.60	\$145.94	\$129.19
\$ 8,250	\$1,452.32	\$763.81	\$395.23	\$272.57	\$211.39	\$174.90	\$150.50	\$133.23
\$ 8,500	\$1,496.33	\$786.96	\$407.21	\$280.83	\$217.79	\$180.09	\$155.06	\$137.27
\$ 8,750	\$1,540.34	\$810.11	\$419.18	\$289.09	\$224.20	\$185.39	\$159.62	\$141.31
\$ 9,000	\$1,584.35	\$833.25	\$431.16	\$297.35	\$230.60	\$190.69	\$164.18	\$145.34
\$ 9,250	\$1,628.36	\$856.40	\$443.14	\$305.61	\$237.01	\$195.98	\$168.74	\$149.38
\$ 9,500	\$1,672.37	\$879.54	\$455.11	\$313.87	\$243.41	\$201.28	\$173.30	\$153.42
\$ 9,750	\$1,716.38	\$902.69	\$467.09	\$322.13	\$249.82	\$206.58	\$177.86	\$157.45
\$ 10,000	\$1,760.39	\$925.84	\$479.07	\$330.38	\$256.22	\$211.87	\$182.42	\$161.49
\$ 10,250	\$1,804.40	\$948.98	\$491.04	\$338.64	\$262.63	\$217.17	\$186.98	\$165.53
\$ 10,500	\$1,848.41	\$972.13	\$503.02	\$346.90	\$269.04	\$222.47	\$191.55	\$169.57
\$ 10,750	\$1,892.42	\$995.27	\$515.00	\$355.16	\$275.44	\$227.76	\$196.11	\$173.60
\$ 11,000	\$1,936.43	\$1,018.42	\$526.97	\$363.42	\$281.85	\$233.06	\$200.67	\$177.64
\$ 11,250	\$1,980.44	\$1,041.57	\$538.95	\$371.68	\$288.25	\$238.36	\$205.23	\$181.68
\$ 11,500	\$2,024.45	\$1,064.71	\$550.93	\$379.94	\$294.66	\$243.65	\$209.79	\$185.72
\$ 11,750	\$2,068.46	\$1,087.86	\$562.90	\$388.20	\$301.06	\$248.95	\$214.35	\$189.75
\$ 12,000	\$2,112.47	\$1,111.00	\$574.88	\$396.46	\$307.47	\$254.25	\$218.91	\$193.79
\$ 12,250	\$2,156.48	\$1,134.15	\$586.86	\$404.72	\$313.88	\$259.54	\$223.47	\$197.83
\$ 12,500	\$2,200.49	\$1,157.30	\$598.83	\$412.98	\$320.28	\$264.84	\$228.03	\$201.86
\$ 12,750	\$2,244.50	\$1,180.44	\$610.81	\$421.24	\$326.69	\$270.14	\$232.59	\$205.90
\$ 13,000	\$2,288.51	\$1,203.59	\$622.79	\$429.50	\$333.09	\$275.43	\$237.15	\$209.94
\$ 13,250	\$2,332.52	\$1,226.73	\$634.76	\$437.76	\$339.50	\$280.73	\$241.71	\$213.98
\$ 13,500	\$2,376.53	\$1,249.88	\$646.74	\$446.02	\$345.90	\$286.03	\$246.27	\$218.01
\$ 13,750	\$2,420.54	\$1,273.02	\$658.72	\$454.28	\$352.31	\$291.33	\$250.83	\$222.05
\$ 14,000	\$2,464.55	\$1,296.17	\$670.69	\$462.54	\$358.71	\$296.62	\$255.39	\$226.09
\$ 14,250	\$2,508.55	\$1,319.32	\$682.67	\$470.80	\$365.12	\$301.92	\$259.95	\$230.13
\$ 14,500	\$2,552.56	\$1,342.46	\$694.65	\$479.06	\$371.53	\$307.22	\$264.52	\$234.16
\$ 14,750	\$2,596.57	\$1,365.61	\$706.62	\$487.32	\$377.93	\$312.51	\$269.08	\$238.20
\$ 15,000	\$2,640.58	\$1,388.75	\$718.60	\$495.58	\$384.34	\$317.81	\$273.64	\$242.24
\$ 15,250	\$2,684.59	\$1,411.90	\$730.58	\$503.84	\$390.74	\$323.11	\$278.20	\$246.27
\$ 15,500	\$2,728.60	\$1,435.05	\$742.55	\$512.10	\$397.15	\$328.40	\$282.76	\$250.31
\$ 15,750	\$2,772.61	\$1,458.19	\$754.53	\$520.36	\$403.55	\$333.70	\$287.32	\$254.35
\$ 16,000	\$2,816.62	\$1,481.34	\$766.51	\$528.62	\$409.96	\$339.00	\$291.88	\$258.39

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ENERGY SAVINGS



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1.5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 357	\$ 269	\$ 210	\$ 168	\$ 137	\$ 112	\$ 92	\$ 76	\$ 63	\$ 52	\$ 42	\$ 34
20.5	\$ 355	\$ 267	\$ 208	\$ 166	\$ 134	\$ 110	\$ 90	\$ 74	\$ 61	\$ 50	\$ 40	\$ 32
20	\$ 353	\$ 265	\$ 206	\$ 164	\$ 132	\$ 108	\$ 88	\$ 72	\$ 59	\$ 47	\$ 38	\$ 29
19.5	\$ 351	\$ 262	\$ 204	\$ 162	\$ 130	\$ 106	\$ 86	\$ 70	\$ 57	\$ 45	\$ 36	\$ 27
19	\$ 348	\$ 260	\$ 201	\$ 159	\$ 128	\$ 103	\$ 84	\$ 68	\$ 54	\$ 43	\$ 33	\$ 25
18.5	\$ 346	\$ 257	\$ 199	\$ 157	\$ 125	\$ 101	\$ 81	\$ 65	\$ 52	\$ 40	\$ 31	\$ 22
18	\$ 343	\$ 255	\$ 196	\$ 154	\$ 123	\$ 98	\$ 78	\$ 62	\$ 49	\$ 38	\$ 28	\$ 20
17.5	\$ 340	\$ 252	\$ 193	\$ 151	\$ 120	\$ 95	\$ 76	\$ 60	\$ 48	\$ 35	\$ 25	\$ 17
17	\$ 337	\$ 249	\$ 190	\$ 148	\$ 117	\$ 92	\$ 73	\$ 57	\$ 43	\$ 32	\$ 22	\$ 14
16.5	\$ 334	\$ 246	\$ 187	\$ 145	\$ 114	\$ 89	\$ 69	\$ 53	\$ 40	\$ 29	\$ 19	\$ 11
16	\$ 331	\$ 243	\$ 184	\$ 142	\$ 110	\$ 86	\$ 66	\$ 50	\$ 37	\$ 25	\$ 16	\$ 7
15.5	\$ 327	\$ 239	\$ 180	\$ 138	\$ 107	\$ 82	\$ 63	\$ 47	\$ 33	\$ 22	\$ 12	\$ 4
15	\$ 323	\$ 235	\$ 176	\$ 134	\$ 103	\$ 78	\$ 59	\$ 43	\$ 29	\$ 18	\$ 8	\$ -
14.5	\$ 319	\$ 231	\$ 172	\$ 130	\$ 99	\$ 74	\$ 55	\$ 39	\$ 25	\$ 14	\$ 4	\$ -
14	\$ 315	\$ 227	\$ 168	\$ 126	\$ 95	\$ 70	\$ 50	\$ 34	\$ 21	\$ 10	\$ -	\$ -
13.5	\$ 310	\$ 222	\$ 163	\$ 121	\$ 90	\$ 65	\$ 46	\$ 30	\$ 16	\$ 5	\$ -	\$ -
13	\$ 305	\$ 217	\$ 158	\$ 116	\$ 85	\$ 60	\$ 41	\$ 25	\$ 11	\$ -	\$ -	\$ -

18,000 BTUH Cooling Unit
 \$ 0.140 Electric Rate
 700 Annual Operating Hours

1.5 Ton Cooling Unit - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 30	\$ 22	\$ 18	\$ 14	\$ 11	\$ 9	\$ 8	\$ 6	\$ 5	\$ 4	\$ 4	\$ 3
20.5	\$ 30	\$ 22	\$ 17	\$ 14	\$ 11	\$ 9	\$ 8	\$ 6	\$ 5	\$ 4	\$ 3	\$ 3
20	\$ 29	\$ 22	\$ 17	\$ 14	\$ 11	\$ 9	\$ 7	\$ 6	\$ 5	\$ 4	\$ 3	\$ 2
19.5	\$ 29	\$ 22	\$ 17	\$ 13	\$ 11	\$ 9	\$ 7	\$ 6	\$ 5	\$ 4	\$ 3	\$ 2
19	\$ 29	\$ 22	\$ 17	\$ 13	\$ 11	\$ 9	\$ 7	\$ 6	\$ 5	\$ 4	\$ 3	\$ 2
18.5	\$ 29	\$ 21	\$ 17	\$ 13	\$ 10	\$ 8	\$ 7	\$ 5	\$ 4	\$ 3	\$ 3	\$ 2
18	\$ 29	\$ 21	\$ 16	\$ 13	\$ 10	\$ 8	\$ 7	\$ 5	\$ 4	\$ 3	\$ 2	\$ 2
17.5	\$ 28	\$ 21	\$ 16	\$ 13	\$ 10	\$ 8	\$ 6	\$ 5	\$ 4	\$ 3	\$ 2	\$ 1
17	\$ 28	\$ 21	\$ 16	\$ 12	\$ 10	\$ 8	\$ 6	\$ 5	\$ 4	\$ 3	\$ 2	\$ 1
16.5	\$ 28	\$ 20	\$ 16	\$ 12	\$ 9	\$ 7	\$ 6	\$ 4	\$ 3	\$ 2	\$ 2	\$ 1
16	\$ 28	\$ 20	\$ 15	\$ 12	\$ 9	\$ 7	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1	\$ 1
15.5	\$ 27	\$ 20	\$ 15	\$ 12	\$ 9	\$ 7	\$ 5	\$ 4	\$ 3	\$ 2	\$ 1	\$ 0
15	\$ 27	\$ 20	\$ 15	\$ 11	\$ 9	\$ 7	\$ 5	\$ 4	\$ 2	\$ 2	\$ 1	\$ -
14.5	\$ 27	\$ 19	\$ 14	\$ 11	\$ 8	\$ 6	\$ 5	\$ 3	\$ 2	\$ 1	\$ 0	\$ -
14	\$ 26	\$ 19	\$ 14	\$ 11	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1	\$ -	\$ -
13.5	\$ 26	\$ 19	\$ 14	\$ 10	\$ 7	\$ 5	\$ 4	\$ 2	\$ 1	\$ 0	\$ -	\$ -
13	\$ 25	\$ 18	\$ 13	\$ 10	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ -	\$ -	\$ -

18,000 BTUH Cooling Unit
 \$ 0.140 Electric Rate
 700 Annual Operating Hours

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2 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 476	\$ 358	\$ 280	\$ 224	\$ 182	\$ 149	\$ 123	\$ 102	\$ 84	\$ 69	\$ 56	\$ 45
20.5	\$ 473	\$ 356	\$ 277	\$ 221	\$ 179	\$ 147	\$ 120	\$ 99	\$ 81	\$ 66	\$ 53	\$ 42
20	\$ 470	\$ 353	\$ 274	\$ 218	\$ 176	\$ 144	\$ 118	\$ 96	\$ 78	\$ 63	\$ 50	\$ 39
19.5	\$ 467	\$ 350	\$ 271	\$ 215	\$ 173	\$ 141	\$ 115	\$ 93	\$ 75	\$ 60	\$ 47	\$ 36
19	\$ 464	\$ 347	\$ 268	\$ 212	\$ 170	\$ 138	\$ 111	\$ 90	\$ 72	\$ 57	\$ 44	\$ 33
18.5	\$ 461	\$ 343	\$ 265	\$ 209	\$ 167	\$ 134	\$ 108	\$ 87	\$ 69	\$ 54	\$ 41	\$ 30
18	\$ 457	\$ 340	\$ 261	\$ 205	\$ 163	\$ 131	\$ 105	\$ 83	\$ 65	\$ 50	\$ 37	\$ 26
17.5	\$ 454	\$ 336	\$ 258	\$ 202	\$ 160	\$ 127	\$ 101	\$ 79	\$ 62	\$ 47	\$ 34	\$ 22
17	\$ 450	\$ 332	\$ 254	\$ 198	\$ 156	\$ 123	\$ 97	\$ 75	\$ 58	\$ 43	\$ 30	\$ 18
16.5	\$ 445	\$ 328	\$ 249	\$ 193	\$ 151	\$ 119	\$ 93	\$ 71	\$ 53	\$ 38	\$ 25	\$ 14
16	\$ 441	\$ 323	\$ 245	\$ 189	\$ 147	\$ 114	\$ 88	\$ 67	\$ 49	\$ 34	\$ 21	\$ 10
15.5	\$ 436	\$ 319	\$ 240	\$ 184	\$ 142	\$ 110	\$ 83	\$ 62	\$ 44	\$ 29	\$ 16	\$ 5
15	\$ 431	\$ 314	\$ 235	\$ 179	\$ 137	\$ 105	\$ 78	\$ 57	\$ 39	\$ 24	\$ 11	\$ -
14.5	\$ 426	\$ 308	\$ 230	\$ 174	\$ 132	\$ 99	\$ 73	\$ 52	\$ 34	\$ 19	\$ 6	\$ -
14	\$ 420	\$ 302	\$ 224	\$ 168	\$ 126	\$ 93	\$ 67	\$ 46	\$ 28	\$ 13	\$ -	\$ -
13.5	\$ 414	\$ 296	\$ 218	\$ 162	\$ 120	\$ 87	\$ 61	\$ 40	\$ 22	\$ 7	\$ -	\$ -
13	\$ 407	\$ 289	\$ 211	\$ 155	\$ 113	\$ 80	\$ 54	\$ 33	\$ 15	\$ -	\$ -	\$ -

24,000 BTUH Cooling Unit
 \$ 0.140 Electric Rate
 700 Annual Operating Hours

2 Ton Cooling Unit - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 40	\$ 30	\$ 23	\$ 19	\$ 15	\$ 12	\$ 10	\$ 8	\$ 7	\$ 6	\$ 5	\$ 4
20.5	\$ 39	\$ 30	\$ 23	\$ 18	\$ 15	\$ 12	\$ 10	\$ 8	\$ 7	\$ 6	\$ 4	\$ 4
20	\$ 39	\$ 29	\$ 23	\$ 18	\$ 15	\$ 12	\$ 10	\$ 8	\$ 7	\$ 5	\$ 4	\$ 3
19.5	\$ 39	\$ 29	\$ 23	\$ 18	\$ 14	\$ 12	\$ 10	\$ 8	\$ 6	\$ 5	\$ 4	\$ 3
19	\$ 39	\$ 29	\$ 22	\$ 18	\$ 14	\$ 11	\$ 9	\$ 8	\$ 6	\$ 5	\$ 4	\$ 3
18.5	\$ 38	\$ 29	\$ 22	\$ 17	\$ 14	\$ 11	\$ 9	\$ 7	\$ 6	\$ 4	\$ 3	\$ 2
18	\$ 38	\$ 28	\$ 22	\$ 17	\$ 14	\$ 11	\$ 9	\$ 7	\$ 5	\$ 4	\$ 3	\$ 2
17.5	\$ 38	\$ 28	\$ 21	\$ 17	\$ 13	\$ 11	\$ 8	\$ 7	\$ 5	\$ 4	\$ 3	\$ 2
17	\$ 37	\$ 28	\$ 21	\$ 16	\$ 13	\$ 10	\$ 8	\$ 6	\$ 5	\$ 4	\$ 2	\$ 2
16.5	\$ 37	\$ 27	\$ 21	\$ 16	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1
16	\$ 37	\$ 27	\$ 20	\$ 16	\$ 12	\$ 10	\$ 7	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1
15.5	\$ 36	\$ 27	\$ 20	\$ 15	\$ 12	\$ 9	\$ 7	\$ 5	\$ 4	\$ 2	\$ 1	\$ 0
15	\$ 36	\$ 26	\$ 20	\$ 15	\$ 11	\$ 9	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ -
14.5	\$ 35	\$ 26	\$ 19	\$ 14	\$ 11	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2	\$ 0	\$ -
14	\$ 35	\$ 25	\$ 19	\$ 14	\$ 11	\$ 8	\$ 6	\$ 4	\$ 2	\$ 1	\$ -	\$ -
13.5	\$ 34	\$ 25	\$ 18	\$ 13	\$ 10	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ -	\$ -
13	\$ 34	\$ 24	\$ 18	\$ 13	\$ 9	\$ 7	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -

24,000 BTUH Cooling Unit
 \$ 0.140 Electric Rate
 700 Annual Operating Hours

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2.5 Ton Cooling Unit - Annual Energy Savings

		Existing SEER											
		4	5	6	7	8	9	10	11	12	13	14	15
New SEER	21	\$ 595	\$ 448	\$ 350	\$ 280	\$ 228	\$ 187	\$ 154	\$ 127	\$ 105	\$ 86	\$ 70	\$ 56
	20.5	\$ 592	\$ 445	\$ 347	\$ 277	\$ 224	\$ 183	\$ 151	\$ 124	\$ 102	\$ 83	\$ 67	\$ 53
	20	\$ 588	\$ 441	\$ 343	\$ 273	\$ 221	\$ 180	\$ 147	\$ 120	\$ 98	\$ 79	\$ 63	\$ 49
	19.5	\$ 584	\$ 437	\$ 339	\$ 269	\$ 217	\$ 176	\$ 143	\$ 117	\$ 94	\$ 75	\$ 59	\$ 45
	19	\$ 580	\$ 433	\$ 335	\$ 265	\$ 213	\$ 172	\$ 139	\$ 113	\$ 90	\$ 71	\$ 55	\$ 41
	18.5	\$ 576	\$ 429	\$ 331	\$ 261	\$ 209	\$ 168	\$ 135	\$ 108	\$ 86	\$ 67	\$ 51	\$ 37
	18	\$ 572	\$ 425	\$ 327	\$ 257	\$ 204	\$ 163	\$ 131	\$ 104	\$ 82	\$ 63	\$ 47	\$ 33
	17.5	\$ 567	\$ 420	\$ 322	\$ 252	\$ 200	\$ 159	\$ 126	\$ 99	\$ 77	\$ 58	\$ 42	\$ 28
	17	\$ 562	\$ 415	\$ 317	\$ 247	\$ 195	\$ 154	\$ 121	\$ 94	\$ 72	\$ 53	\$ 37	\$ 23
	16.5	\$ 557	\$ 410	\$ 312	\$ 242	\$ 189	\$ 148	\$ 116	\$ 89	\$ 67	\$ 48	\$ 32	\$ 18
	16	\$ 551	\$ 404	\$ 306	\$ 236	\$ 184	\$ 143	\$ 110	\$ 84	\$ 61	\$ 42	\$ 26	\$ 12
	15.5	\$ 545	\$ 398	\$ 300	\$ 230	\$ 178	\$ 137	\$ 104	\$ 78	\$ 55	\$ 36	\$ 20	\$ 6
	15	\$ 539	\$ 392	\$ 294	\$ 224	\$ 172	\$ 131	\$ 98	\$ 71	\$ 49	\$ 30	\$ 14	\$ -
	14.5	\$ 532	\$ 385	\$ 287	\$ 217	\$ 165	\$ 124	\$ 91	\$ 65	\$ 42	\$ 23	\$ 7	\$ -
	14	\$ 525	\$ 378	\$ 280	\$ 210	\$ 158	\$ 117	\$ 84	\$ 57	\$ 35	\$ 16	\$ -	\$ -
13.5	\$ 517	\$ 370	\$ 272	\$ 202	\$ 150	\$ 109	\$ 76	\$ 49	\$ 27	\$ 8	\$ -	\$ -	
13	\$ 509	\$ 362	\$ 264	\$ 194	\$ 141	\$ 101	\$ 68	\$ 41	\$ 19	\$ -	\$ -	\$ -	

30,000 BTUH Cooling Unit
 \$ 0.140 Electric Rate
 700 Annual Operating Hours

2.5 Ton Cooling Unit - Monthly Energy Savings

		Existing SEER											
		4	5	6	7	8	9	10	11	12	13	14	15
New SEER	21	\$ 50	\$ 37	\$ 29	\$ 23	\$ 19	\$ 16	\$ 13	\$ 11	\$ 9	\$ 7	\$ 6	\$ 5
	20.5	\$ 49	\$ 37	\$ 29	\$ 23	\$ 19	\$ 15	\$ 13	\$ 10	\$ 8	\$ 7	\$ 6	\$ 4
	20	\$ 49	\$ 37	\$ 29	\$ 23	\$ 18	\$ 15	\$ 12	\$ 10	\$ 8	\$ 7	\$ 5	\$ 4
	19.5	\$ 49	\$ 36	\$ 28	\$ 22	\$ 18	\$ 15	\$ 12	\$ 10	\$ 8	\$ 6	\$ 5	\$ 4
	19	\$ 48	\$ 36	\$ 28	\$ 22	\$ 18	\$ 14	\$ 12	\$ 9	\$ 8	\$ 6	\$ 5	\$ 3
	18.5	\$ 48	\$ 36	\$ 28	\$ 22	\$ 17	\$ 14	\$ 11	\$ 9	\$ 7	\$ 6	\$ 4	\$ 3
	18	\$ 48	\$ 35	\$ 27	\$ 21	\$ 17	\$ 14	\$ 11	\$ 9	\$ 7	\$ 5	\$ 4	\$ 3
	17.5	\$ 47	\$ 35	\$ 27	\$ 21	\$ 17	\$ 13	\$ 11	\$ 8	\$ 6	\$ 5	\$ 4	\$ 2
	17	\$ 47	\$ 35	\$ 26	\$ 21	\$ 16	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2
	16.5	\$ 46	\$ 34	\$ 26	\$ 20	\$ 16	\$ 12	\$ 10	\$ 7	\$ 6	\$ 4	\$ 3	\$ 1
	16	\$ 46	\$ 34	\$ 26	\$ 20	\$ 15	\$ 12	\$ 9	\$ 7	\$ 5	\$ 4	\$ 2	\$ 1
	15.5	\$ 45	\$ 33	\$ 25	\$ 19	\$ 15	\$ 11	\$ 9	\$ 6	\$ 5	\$ 3	\$ 2	\$ 1
	15	\$ 45	\$ 33	\$ 25	\$ 19	\$ 14	\$ 11	\$ 8	\$ 6	\$ 4	\$ 3	\$ 1	\$ -
	14.5	\$ 44	\$ 32	\$ 24	\$ 18	\$ 14	\$ 10	\$ 8	\$ 5	\$ 4	\$ 2	\$ 1	\$ -
	14	\$ 44	\$ 32	\$ 23	\$ 18	\$ 13	\$ 10	\$ 7	\$ 5	\$ 3	\$ 1	\$ -	\$ -
13.5	\$ 43	\$ 31	\$ 23	\$ 17	\$ 12	\$ 9	\$ 6	\$ 4	\$ 2	\$ 1	\$ -	\$ -	
13	\$ 42	\$ 30	\$ 22	\$ 16	\$ 12	\$ 8	\$ 6	\$ 3	\$ 2	\$ -	\$ -	\$ -	

30,000 BTUH Cooling Unit
 \$ 0.140 Electric Rate
 700 Annual Operating Hours

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3 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 714	\$ 538	\$ 420	\$ 336	\$ 273	\$ 224	\$ 185	\$ 153	\$ 126	\$ 103	\$ 84	\$ 67
20.5	\$ 710	\$ 534	\$ 418	\$ 332	\$ 269	\$ 220	\$ 181	\$ 149	\$ 122	\$ 99	\$ 80	\$ 63
20	\$ 706	\$ 529	\$ 412	\$ 328	\$ 265	\$ 216	\$ 176	\$ 144	\$ 118	\$ 95	\$ 76	\$ 59
19.5	\$ 701	\$ 525	\$ 407	\$ 323	\$ 260	\$ 211	\$ 172	\$ 140	\$ 113	\$ 90	\$ 71	\$ 54
19	\$ 696	\$ 520	\$ 402	\$ 318	\$ 255	\$ 206	\$ 167	\$ 135	\$ 108	\$ 86	\$ 66	\$ 50
18.5	\$ 691	\$ 515	\$ 397	\$ 313	\$ 250	\$ 201	\$ 162	\$ 130	\$ 103	\$ 81	\$ 61	\$ 44
18	\$ 686	\$ 510	\$ 392	\$ 308	\$ 245	\$ 196	\$ 157	\$ 125	\$ 98	\$ 75	\$ 56	\$ 39
17.5	\$ 680	\$ 504	\$ 386	\$ 302	\$ 239	\$ 190	\$ 151	\$ 119	\$ 92	\$ 70	\$ 50	\$ 34
17	\$ 674	\$ 498	\$ 380	\$ 296	\$ 233	\$ 184	\$ 145	\$ 113	\$ 86	\$ 64	\$ 44	\$ 28
16.5	\$ 668	\$ 492	\$ 374	\$ 290	\$ 227	\$ 178	\$ 139	\$ 107	\$ 80	\$ 58	\$ 38	\$ 21
16	\$ 662	\$ 485	\$ 368	\$ 284	\$ 221	\$ 172	\$ 132	\$ 100	\$ 74	\$ 51	\$ 32	\$ 15
15.5	\$ 654	\$ 478	\$ 360	\$ 276	\$ 213	\$ 164	\$ 125	\$ 93	\$ 68	\$ 44	\$ 24	\$ 8
15	\$ 647	\$ 470	\$ 353	\$ 269	\$ 206	\$ 157	\$ 118	\$ 86	\$ 69	\$ 36	\$ 17	\$ -
14.5	\$ 639	\$ 462	\$ 345	\$ 261	\$ 198	\$ 149	\$ 109	\$ 77	\$ 51	\$ 28	\$ 9	\$ -
14	\$ 630	\$ 454	\$ 336	\$ 252	\$ 189	\$ 140	\$ 101	\$ 69	\$ 42	\$ 19	\$ -	\$ -
13.5	\$ 621	\$ 444	\$ 327	\$ 243	\$ 180	\$ 131	\$ 91	\$ 59	\$ 33	\$ 10	\$ -	\$ -
13	\$ 611	\$ 434	\$ 317	\$ 233	\$ 170	\$ 121	\$ 81	\$ 49	\$ 23	\$ -	\$ -	\$ -

36,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Operating Hours

3 Ton Cooling Unit - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 60	\$ 45	\$ 35	\$ 28	\$ 23	\$ 19	\$ 15	\$ 13	\$ 11	\$ 9	\$ 7	\$ 6
20.5	\$ 59	\$ 44	\$ 35	\$ 28	\$ 22	\$ 18	\$ 15	\$ 12	\$ 10	\$ 8	\$ 7	\$ 5
20	\$ 59	\$ 44	\$ 34	\$ 27	\$ 22	\$ 18	\$ 15	\$ 12	\$ 10	\$ 8	\$ 6	\$ 5
19.5	\$ 58	\$ 44	\$ 34	\$ 27	\$ 22	\$ 18	\$ 14	\$ 12	\$ 9	\$ 8	\$ 6	\$ 5
19	\$ 58	\$ 43	\$ 34	\$ 27	\$ 21	\$ 17	\$ 14	\$ 11	\$ 9	\$ 7	\$ 6	\$ 4
18.5	\$ 58	\$ 43	\$ 33	\$ 26	\$ 21	\$ 17	\$ 14	\$ 11	\$ 9	\$ 7	\$ 5	\$ 4
18	\$ 57	\$ 42	\$ 33	\$ 26	\$ 20	\$ 16	\$ 13	\$ 10	\$ 8	\$ 6	\$ 5	\$ 3
17.5	\$ 57	\$ 42	\$ 32	\$ 25	\$ 20	\$ 16	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4	\$ 3
17	\$ 56	\$ 42	\$ 32	\$ 25	\$ 19	\$ 15	\$ 12	\$ 9	\$ 7	\$ 5	\$ 4	\$ 2
16.5	\$ 56	\$ 41	\$ 31	\$ 24	\$ 19	\$ 15	\$ 12	\$ 9	\$ 7	\$ 5	\$ 3	\$ 2
16	\$ 55	\$ 40	\$ 31	\$ 24	\$ 18	\$ 14	\$ 11	\$ 8	\$ 6	\$ 4	\$ 3	\$ 1
15.5	\$ 55	\$ 40	\$ 30	\$ 23	\$ 18	\$ 14	\$ 10	\$ 8	\$ 6	\$ 4	\$ 2	\$ 1
15	\$ 54	\$ 39	\$ 29	\$ 22	\$ 17	\$ 13	\$ 10	\$ 7	\$ 5	\$ 3	\$ 1	\$ -
14.5	\$ 53	\$ 39	\$ 29	\$ 22	\$ 16	\$ 12	\$ 9	\$ 6	\$ 4	\$ 2	\$ 1	\$ -
14	\$ 53	\$ 38	\$ 28	\$ 21	\$ 16	\$ 12	\$ 8	\$ 6	\$ 4	\$ 2	\$ -	\$ -
13.5	\$ 52	\$ 37	\$ 27	\$ 20	\$ 15	\$ 11	\$ 8	\$ 5	\$ 3	\$ 1	\$ -	\$ -
13	\$ 51	\$ 36	\$ 26	\$ 19	\$ 14	\$ 10	\$ 7	\$ 4	\$ 2	\$ -	\$ -	\$ -

36,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Operating Hours

Licensed to The Best Heating & Air Conditioning under the Grant of License terms of Home Comfort Users Agreement.

4 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 952	\$ 717	\$ 560	\$ 448	\$ 364	\$ 299	\$ 246	\$ 204	\$ 168	\$ 138	\$ 112	\$ 90
20.5	\$ 947	\$ 711	\$ 555	\$ 443	\$ 359	\$ 293	\$ 241	\$ 198	\$ 163	\$ 132	\$ 107	\$ 84
20	\$ 941	\$ 706	\$ 549	\$ 437	\$ 353	\$ 287	\$ 235	\$ 192	\$ 157	\$ 127	\$ 101	\$ 78
19.5	\$ 935	\$ 700	\$ 543	\$ 431	\$ 347	\$ 281	\$ 229	\$ 186	\$ 151	\$ 121	\$ 95	\$ 72
19	\$ 928	\$ 693	\$ 536	\$ 424	\$ 340	\$ 275	\$ 223	\$ 180	\$ 144	\$ 114	\$ 88	\$ 66
18.5	\$ 922	\$ 687	\$ 530	\$ 418	\$ 334	\$ 268	\$ 216	\$ 173	\$ 138	\$ 108	\$ 82	\$ 59
18	\$ 915	\$ 679	\$ 523	\$ 411	\$ 327	\$ 261	\$ 209	\$ 166	\$ 131	\$ 101	\$ 75	\$ 52
17.5	\$ 907	\$ 672	\$ 515	\$ 403	\$ 319	\$ 254	\$ 202	\$ 159	\$ 123	\$ 93	\$ 67	\$ 45
17	\$ 899	\$ 664	\$ 507	\$ 395	\$ 311	\$ 246	\$ 194	\$ 151	\$ 115	\$ 85	\$ 59	\$ 37
16.5	\$ 891	\$ 656	\$ 499	\$ 387	\$ 303	\$ 238	\$ 185	\$ 143	\$ 107	\$ 77	\$ 51	\$ 29
16	\$ 882	\$ 647	\$ 490	\$ 378	\$ 294	\$ 229	\$ 176	\$ 134	\$ 98	\$ 68	\$ 42	\$ 20
15.5	\$ 873	\$ 637	\$ 481	\$ 369	\$ 285	\$ 219	\$ 167	\$ 124	\$ 89	\$ 58	\$ 33	\$ 10
15	\$ 862	\$ 627	\$ 470	\$ 358	\$ 274	\$ 209	\$ 157	\$ 114	\$ 78	\$ 48	\$ 22	\$ -
14.5	\$ 852	\$ 616	\$ 460	\$ 348	\$ 264	\$ 198	\$ 146	\$ 103	\$ 68	\$ 37	\$ 12	\$ -
14	\$ 840	\$ 605	\$ 448	\$ 336	\$ 252	\$ 187	\$ 134	\$ 92	\$ 56	\$ 26	\$ -	\$ -
13.5	\$ 828	\$ 592	\$ 436	\$ 324	\$ 240	\$ 174	\$ 122	\$ 79	\$ 44	\$ 13	\$ -	\$ -
13	\$ 814	\$ 579	\$ 422	\$ 310	\$ 226	\$ 161	\$ 109	\$ 66	\$ 30	\$ -	\$ -	\$ -

48,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Operating Hours

4 Ton Cooling Unit - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 79	\$ 60	\$ 47	\$ 37	\$ 30	\$ 25	\$ 21	\$ 17	\$ 14	\$ 11	\$ 9	\$ 7
20.5	\$ 79	\$ 59	\$ 46	\$ 37	\$ 30	\$ 24	\$ 20	\$ 17	\$ 14	\$ 11	\$ 9	\$ 7
20	\$ 78	\$ 59	\$ 46	\$ 36	\$ 29	\$ 24	\$ 20	\$ 16	\$ 13	\$ 11	\$ 8	\$ 7
19.5	\$ 78	\$ 58	\$ 45	\$ 36	\$ 29	\$ 23	\$ 19	\$ 16	\$ 13	\$ 10	\$ 8	\$ 6
19	\$ 77	\$ 58	\$ 45	\$ 35	\$ 28	\$ 23	\$ 19	\$ 15	\$ 12	\$ 10	\$ 7	\$ 6
18.5	\$ 77	\$ 57	\$ 44	\$ 35	\$ 28	\$ 22	\$ 18	\$ 14	\$ 11	\$ 9	\$ 7	\$ 5
18	\$ 76	\$ 57	\$ 44	\$ 34	\$ 27	\$ 22	\$ 17	\$ 14	\$ 11	\$ 8	\$ 6	\$ 4
17.5	\$ 76	\$ 56	\$ 43	\$ 34	\$ 27	\$ 21	\$ 17	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4
17	\$ 75	\$ 55	\$ 42	\$ 33	\$ 26	\$ 20	\$ 16	\$ 13	\$ 10	\$ 7	\$ 5	\$ 3
16.5	\$ 74	\$ 55	\$ 42	\$ 32	\$ 25	\$ 20	\$ 15	\$ 12	\$ 9	\$ 6	\$ 4	\$ 2
16	\$ 74	\$ 54	\$ 41	\$ 32	\$ 25	\$ 19	\$ 15	\$ 11	\$ 8	\$ 6	\$ 4	\$ 2
15.5	\$ 73	\$ 53	\$ 40	\$ 31	\$ 24	\$ 18	\$ 14	\$ 10	\$ 7	\$ 5	\$ 3	\$ 1
15	\$ 72	\$ 52	\$ 39	\$ 30	\$ 23	\$ 17	\$ 13	\$ 10	\$ 7	\$ 4	\$ 2	\$ -
14.5	\$ 71	\$ 51	\$ 38	\$ 29	\$ 22	\$ 17	\$ 12	\$ 9	\$ 6	\$ 3	\$ 1	\$ -
14	\$ 70	\$ 50	\$ 37	\$ 28	\$ 21	\$ 16	\$ 11	\$ 8	\$ 5	\$ 2	\$ -	\$ -
13.5	\$ 69	\$ 49	\$ 36	\$ 27	\$ 20	\$ 15	\$ 10	\$ 7	\$ 4	\$ 1	\$ -	\$ -
13	\$ 68	\$ 48	\$ 35	\$ 26	\$ 19	\$ 13	\$ 9	\$ 5	\$ 3	\$ -	\$ -	\$ -

48,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Operating Hours

Licensed to The Best Heating & Air Conditioning under the Grant of License terms of Home Comfort Users Agreement.

5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 1,190	\$ 896	\$ 700	\$ 560	\$ 455	\$ 373	\$ 308	\$ 255	\$ 210	\$ 172	\$ 140	\$ 112
20.5	\$ 1,183	\$ 889	\$ 693	\$ 553	\$ 448	\$ 367	\$ 301	\$ 248	\$ 203	\$ 165	\$ 133	\$ 105
20	\$ 1,176	\$ 882	\$ 686	\$ 546	\$ 441	\$ 359	\$ 294	\$ 241	\$ 196	\$ 158	\$ 126	\$ 98
19.5	\$ 1,168	\$ 874	\$ 678	\$ 538	\$ 433	\$ 352	\$ 286	\$ 233	\$ 188	\$ 151	\$ 118	\$ 90
19	\$ 1,161	\$ 867	\$ 671	\$ 531	\$ 426	\$ 344	\$ 279	\$ 225	\$ 181	\$ 143	\$ 111	\$ 83
18.5	\$ 1,152	\$ 858	\$ 662	\$ 522	\$ 417	\$ 335	\$ 270	\$ 217	\$ 172	\$ 134	\$ 102	\$ 74
18	\$ 1,143	\$ 849	\$ 653	\$ 513	\$ 408	\$ 327	\$ 261	\$ 208	\$ 163	\$ 126	\$ 93	\$ 65
17.5	\$ 1,134	\$ 840	\$ 644	\$ 504	\$ 399	\$ 317	\$ 252	\$ 199	\$ 154	\$ 116	\$ 84	\$ 56
17	\$ 1,124	\$ 830	\$ 634	\$ 494	\$ 389	\$ 307	\$ 242	\$ 189	\$ 144	\$ 106	\$ 74	\$ 46
16.5	\$ 1,114	\$ 820	\$ 624	\$ 484	\$ 379	\$ 297	\$ 232	\$ 178	\$ 134	\$ 96	\$ 64	\$ 36
16	\$ 1,103	\$ 809	\$ 613	\$ 473	\$ 368	\$ 286	\$ 221	\$ 167	\$ 123	\$ 85	\$ 53	\$ 25
15.5	\$ 1,091	\$ 797	\$ 601	\$ 461	\$ 356	\$ 274	\$ 209	\$ 155	\$ 111	\$ 73	\$ 41	\$ 13
15	\$ 1,078	\$ 784	\$ 588	\$ 448	\$ 343	\$ 261	\$ 196	\$ 143	\$ 98	\$ 60	\$ 28	\$ -
14.5	\$ 1,064	\$ 770	\$ 574	\$ 434	\$ 329	\$ 248	\$ 182	\$ 129	\$ 84	\$ 47	\$ 14	\$ -
14	\$ 1,050	\$ 756	\$ 560	\$ 420	\$ 315	\$ 233	\$ 166	\$ 115	\$ 70	\$ 32	\$ -	\$ -
13.5	\$ 1,034	\$ 740	\$ 544	\$ 404	\$ 299	\$ 218	\$ 152	\$ 99	\$ 54	\$ 17	\$ -	\$ -
13	\$ 1,018	\$ 724	\$ 528	\$ 388	\$ 283	\$ 201	\$ 136	\$ 82	\$ 38	\$ -	\$ -	\$ -

60,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Operating Hours

5 Ton Cooling Unit - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 99	\$ 75	\$ 58	\$ 47	\$ 38	\$ 31	\$ 26	\$ 21	\$ 18	\$ 14	\$ 12	\$ 9
20.5	\$ 99	\$ 74	\$ 58	\$ 46	\$ 37	\$ 31	\$ 25	\$ 21	\$ 17	\$ 14	\$ 11	\$ 9
20	\$ 98	\$ 74	\$ 57	\$ 46	\$ 37	\$ 30	\$ 25	\$ 20	\$ 16	\$ 13	\$ 11	\$ 8
19.5	\$ 97	\$ 73	\$ 57	\$ 45	\$ 36	\$ 29	\$ 24	\$ 19	\$ 16	\$ 13	\$ 10	\$ 8
19	\$ 97	\$ 72	\$ 56	\$ 44	\$ 35	\$ 29	\$ 23	\$ 19	\$ 15	\$ 12	\$ 9	\$ 7
18.5	\$ 96	\$ 72	\$ 55	\$ 44	\$ 35	\$ 28	\$ 23	\$ 18	\$ 14	\$ 11	\$ 9	\$ 6
18	\$ 95	\$ 71	\$ 54	\$ 43	\$ 34	\$ 27	\$ 22	\$ 17	\$ 14	\$ 10	\$ 8	\$ 5
17.5	\$ 95	\$ 70	\$ 54	\$ 42	\$ 33	\$ 26	\$ 21	\$ 17	\$ 13	\$ 10	\$ 7	\$ 5
17	\$ 94	\$ 69	\$ 53	\$ 41	\$ 32	\$ 26	\$ 20	\$ 16	\$ 12	\$ 9	\$ 6	\$ 4
16.5	\$ 93	\$ 68	\$ 52	\$ 40	\$ 32	\$ 25	\$ 19	\$ 15	\$ 11	\$ 8	\$ 5	\$ 3
16	\$ 92	\$ 67	\$ 51	\$ 39	\$ 31	\$ 24	\$ 18	\$ 14	\$ 10	\$ 7	\$ 4	\$ 2
15.5	\$ 91	\$ 66	\$ 50	\$ 38	\$ 30	\$ 23	\$ 17	\$ 13	\$ 9	\$ 6	\$ 3	\$ 1
15	\$ 90	\$ 65	\$ 49	\$ 37	\$ 29	\$ 22	\$ 16	\$ 12	\$ 8	\$ 5	\$ 2	\$ -
14.5	\$ 89	\$ 64	\$ 48	\$ 36	\$ 27	\$ 21	\$ 15	\$ 11	\$ 7	\$ 4	\$ 1	\$ -
14	\$ 88	\$ 63	\$ 47	\$ 35	\$ 26	\$ 19	\$ 14	\$ 10	\$ 6	\$ 3	\$ -	\$ -
13.5	\$ 86	\$ 62	\$ 45	\$ 34	\$ 25	\$ 18	\$ 13	\$ 8	\$ 5	\$ 1	\$ -	\$ -
13	\$ 85	\$ 60	\$ 44	\$ 32	\$ 24	\$ 17	\$ 11	\$ 7	\$ 3	\$ -	\$ -	\$ -

60,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Operating Hours

Licensed to The Best Heating & Air Conditioning under the Grant of License terms of Home Comfort Users Agreement.

1.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 1,760	\$ 1,325	\$ 1,035	\$ 828	\$ 673	\$ 552	\$ 455	\$ 376	\$ 311	\$ 255	\$ 207	\$ 166
20.5	\$ 1,749	\$ 1,315	\$ 1,025	\$ 818	\$ 663	\$ 542	\$ 445	\$ 366	\$ 300	\$ 245	\$ 197	\$ 156
20	\$ 1,739	\$ 1,304	\$ 1,014	\$ 807	\$ 652	\$ 531	\$ 435	\$ 356	\$ 290	\$ 234	\$ 186	\$ 145
19.5	\$ 1,728	\$ 1,293	\$ 1,003	\$ 796	\$ 641	\$ 520	\$ 424	\$ 345	\$ 279	\$ 223	\$ 175	\$ 134
19	\$ 1,716	\$ 1,281	\$ 991	\$ 784	\$ 629	\$ 508	\$ 412	\$ 333	\$ 267	\$ 211	\$ 163	\$ 122
18.5	\$ 1,704	\$ 1,269	\$ 979	\$ 772	\$ 617	\$ 496	\$ 399	\$ 320	\$ 255	\$ 199	\$ 151	\$ 110
18	\$ 1,691	\$ 1,256	\$ 966	\$ 759	\$ 604	\$ 483	\$ 386	\$ 307	\$ 242	\$ 186	\$ 138	\$ 97
17.5	\$ 1,677	\$ 1,242	\$ 952	\$ 745	\$ 590	\$ 469	\$ 373	\$ 294	\$ 228	\$ 172	\$ 124	\$ 83
17	\$ 1,662	\$ 1,227	\$ 938	\$ 731	\$ 575	\$ 455	\$ 358	\$ 279	\$ 213	\$ 157	\$ 110	\$ 68
16.5	\$ 1,647	\$ 1,212	\$ 922	\$ 715	\$ 560	\$ 439	\$ 342	\$ 263	\$ 198	\$ 142	\$ 94	\$ 53
16	\$ 1,630	\$ 1,195	\$ 906	\$ 699	\$ 543	\$ 423	\$ 326	\$ 247	\$ 181	\$ 125	\$ 78	\$ 36
15.5	\$ 1,613	\$ 1,178	\$ 888	\$ 681	\$ 526	\$ 405	\$ 308	\$ 229	\$ 164	\$ 108	\$ 60	\$ 19
15	\$ 1,594	\$ 1,159	\$ 869	\$ 662	\$ 507	\$ 386	\$ 290	\$ 211	\$ 145	\$ 89	\$ 41	\$ -
14.5	\$ 1,574	\$ 1,139	\$ 849	\$ 642	\$ 487	\$ 366	\$ 270	\$ 191	\$ 125	\$ 69	\$ 21	\$ -
14	\$ 1,553	\$ 1,118	\$ 828	\$ 621	\$ 466	\$ 345	\$ 248	\$ 163	\$ 104	\$ 48	\$ -	\$ -
13.5	\$ 1,530	\$ 1,095	\$ 805	\$ 598	\$ 443	\$ 322	\$ 225	\$ 146	\$ 81	\$ 25	\$ -	\$ -
13	\$ 1,505	\$ 1,070	\$ 780	\$ 573	\$ 418	\$ 297	\$ 201	\$ 122	\$ 56	\$ -	\$ -	\$ -

18,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

1.5 Ton Heat Pump Air-to-Air - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 147	\$ 110	\$ 86	\$ 68	\$ 56	\$ 46	\$ 38	\$ 31	\$ 26	\$ 21	\$ 17	\$ 14
20.5	\$ 146	\$ 110	\$ 85	\$ 68	\$ 55	\$ 45	\$ 37	\$ 31	\$ 25	\$ 20	\$ 16	\$ 13
20	\$ 145	\$ 109	\$ 85	\$ 67	\$ 54	\$ 44	\$ 36	\$ 30	\$ 24	\$ 20	\$ 16	\$ 12
19.5	\$ 144	\$ 108	\$ 84	\$ 66	\$ 53	\$ 43	\$ 35	\$ 29	\$ 23	\$ 19	\$ 15	\$ 11
19	\$ 143	\$ 107	\$ 83	\$ 65	\$ 52	\$ 42	\$ 34	\$ 28	\$ 22	\$ 18	\$ 14	\$ 10
18.5	\$ 142	\$ 106	\$ 82	\$ 64	\$ 51	\$ 41	\$ 33	\$ 27	\$ 21	\$ 17	\$ 13	\$ 9
18	\$ 141	\$ 105	\$ 81	\$ 63	\$ 50	\$ 40	\$ 32	\$ 26	\$ 20	\$ 15	\$ 12	\$ 8
17.5	\$ 140	\$ 104	\$ 79	\$ 62	\$ 49	\$ 39	\$ 31	\$ 24	\$ 19	\$ 14	\$ 10	\$ 7
17	\$ 139	\$ 102	\$ 78	\$ 61	\$ 48	\$ 38	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9	\$ 6
16.5	\$ 137	\$ 101	\$ 77	\$ 60	\$ 47	\$ 37	\$ 29	\$ 22	\$ 16	\$ 12	\$ 8	\$ 4
16	\$ 136	\$ 100	\$ 75	\$ 58	\$ 45	\$ 35	\$ 27	\$ 21	\$ 15	\$ 10	\$ 6	\$ 3
15.5	\$ 134	\$ 98	\$ 74	\$ 57	\$ 44	\$ 34	\$ 26	\$ 19	\$ 14	\$ 9	\$ 5	\$ 2
15	\$ 133	\$ 97	\$ 72	\$ 55	\$ 42	\$ 32	\$ 24	\$ 18	\$ 12	\$ 7	\$ 3	\$ -
14.5	\$ 131	\$ 95	\$ 71	\$ 54	\$ 41	\$ 31	\$ 22	\$ 16	\$ 10	\$ 6	\$ 2	\$ -
14	\$ 129	\$ 93	\$ 69	\$ 52	\$ 39	\$ 29	\$ 21	\$ 14	\$ 9	\$ 4	\$ -	\$ -
13.5	\$ 127	\$ 91	\$ 67	\$ 50	\$ 37	\$ 27	\$ 19	\$ 12	\$ 7	\$ 2	\$ -	\$ -
13	\$ 125	\$ 89	\$ 65	\$ 48	\$ 35	\$ 25	\$ 17	\$ 10	\$ 5	\$ -	\$ -	\$ -

18,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

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2 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 2,346	\$ 1,766	\$ 1,380	\$ 1,104	\$ 897	\$ 736	\$ 607	\$ 502	\$ 414	\$ 340	\$ 276	\$ 221
20.5	\$ 2,333	\$ 1,753	\$ 1,367	\$ 1,091	\$ 884	\$ 723	\$ 594	\$ 488	\$ 401	\$ 326	\$ 263	\$ 207
20	\$ 2,318	\$ 1,739	\$ 1,352	\$ 1,076	\$ 869	\$ 708	\$ 580	\$ 474	\$ 386	\$ 312	\$ 248	\$ 193
19.5	\$ 2,304	\$ 1,724	\$ 1,338	\$ 1,062	\$ 855	\$ 694	\$ 565	\$ 459	\$ 372	\$ 297	\$ 234	\$ 178
19	\$ 2,288	\$ 1,708	\$ 1,322	\$ 1,046	\$ 839	\$ 678	\$ 549	\$ 444	\$ 356	\$ 282	\$ 218	\$ 163
18.5	\$ 2,271	\$ 1,692	\$ 1,305	\$ 1,029	\$ 822	\$ 661	\$ 533	\$ 427	\$ 339	\$ 265	\$ 201	\$ 146
18	\$ 2,254	\$ 1,674	\$ 1,288	\$ 1,012	\$ 805	\$ 644	\$ 515	\$ 410	\$ 322	\$ 248	\$ 184	\$ 129
17.5	\$ 2,236	\$ 1,656	\$ 1,270	\$ 994	\$ 787	\$ 626	\$ 497	\$ 391	\$ 304	\$ 229	\$ 166	\$ 110
17	\$ 2,216	\$ 1,637	\$ 1,250	\$ 974	\$ 767	\$ 606	\$ 477	\$ 372	\$ 284	\$ 210	\$ 146	\$ 91
16.5	\$ 2,195	\$ 1,616	\$ 1,229	\$ 953	\$ 746	\$ 585	\$ 457	\$ 351	\$ 263	\$ 189	\$ 125	\$ 70
16	\$ 2,174	\$ 1,594	\$ 1,208	\$ 932	\$ 725	\$ 564	\$ 435	\$ 329	\$ 242	\$ 167	\$ 104	\$ 48
15.5	\$ 2,150	\$ 1,571	\$ 1,184	\$ 908	\$ 701	\$ 540	\$ 411	\$ 306	\$ 218	\$ 144	\$ 80	\$ 25
15	\$ 2,125	\$ 1,546	\$ 1,159	\$ 883	\$ 678	\$ 515	\$ 388	\$ 281	\$ 193	\$ 119	\$ 55	\$ -
14.5	\$ 2,099	\$ 1,519	\$ 1,133	\$ 857	\$ 650	\$ 489	\$ 360	\$ 254	\$ 167	\$ 92	\$ 29	\$ -
14	\$ 2,070	\$ 1,490	\$ 1,104	\$ 828	\$ 621	\$ 460	\$ 331	\$ 226	\$ 138	\$ 64	\$ -	\$ -
13.5	\$ 2,039	\$ 1,460	\$ 1,073	\$ 797	\$ 590	\$ 429	\$ 301	\$ 195	\$ 107	\$ 33	\$ -	\$ -
13	\$ 2,006	\$ 1,427	\$ 1,040	\$ 764	\$ 557	\$ 396	\$ 268	\$ 162	\$ 74	\$ -	\$ -	\$ -

24,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

2 Ton Heat Pump Air-to-Air - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 196	\$ 147	\$ 115	\$ 92	\$ 75	\$ 61	\$ 51	\$ 42	\$ 35	\$ 28	\$ 23	\$ 18
20.5	\$ 194	\$ 146	\$ 114	\$ 91	\$ 74	\$ 60	\$ 49	\$ 41	\$ 33	\$ 27	\$ 22	\$ 17
20	\$ 193	\$ 145	\$ 113	\$ 90	\$ 72	\$ 59	\$ 48	\$ 40	\$ 32	\$ 26	\$ 21	\$ 16
19.5	\$ 192	\$ 144	\$ 111	\$ 88	\$ 71	\$ 58	\$ 47	\$ 38	\$ 31	\$ 25	\$ 19	\$ 15
19	\$ 191	\$ 142	\$ 110	\$ 87	\$ 70	\$ 56	\$ 46	\$ 37	\$ 30	\$ 23	\$ 18	\$ 14
18.5	\$ 189	\$ 141	\$ 109	\$ 86	\$ 69	\$ 55	\$ 44	\$ 36	\$ 28	\$ 22	\$ 17	\$ 12
18	\$ 188	\$ 140	\$ 107	\$ 84	\$ 67	\$ 54	\$ 43	\$ 34	\$ 27	\$ 21	\$ 15	\$ 11
17.5	\$ 186	\$ 138	\$ 106	\$ 83	\$ 66	\$ 52	\$ 41	\$ 33	\$ 25	\$ 19	\$ 14	\$ 9
17	\$ 185	\$ 136	\$ 104	\$ 81	\$ 64	\$ 51	\$ 40	\$ 31	\$ 24	\$ 17	\$ 12	\$ 8
16.5	\$ 183	\$ 135	\$ 102	\$ 79	\$ 62	\$ 49	\$ 38	\$ 29	\$ 22	\$ 16	\$ 10	\$ 6
16	\$ 181	\$ 133	\$ 101	\$ 78	\$ 60	\$ 47	\$ 36	\$ 27	\$ 20	\$ 14	\$ 9	\$ 4
15.5	\$ 179	\$ 131	\$ 99	\$ 76	\$ 58	\$ 45	\$ 34	\$ 25	\$ 18	\$ 12	\$ 7	\$ 2
15	\$ 177	\$ 129	\$ 97	\$ 74	\$ 56	\$ 43	\$ 32	\$ 23	\$ 16	\$ 10	\$ 5	\$ -
14.5	\$ 175	\$ 127	\$ 94	\$ 71	\$ 54	\$ 41	\$ 30	\$ 21	\$ 14	\$ 8	\$ 2	\$ -
14	\$ 173	\$ 124	\$ 92	\$ 69	\$ 52	\$ 38	\$ 28	\$ 19	\$ 12	\$ 5	\$ -	\$ -
13.5	\$ 170	\$ 122	\$ 89	\$ 66	\$ 49	\$ 36	\$ 25	\$ 16	\$ 9	\$ 3	\$ -	\$ -
13	\$ 167	\$ 119	\$ 87	\$ 64	\$ 46	\$ 33	\$ 22	\$ 14	\$ 6	\$ -	\$ -	\$ -

24,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

Licensed to The Best Heating & Air Conditioning under the Grant of License terms of Home Comfort Users Agreement.

2.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 2,933	\$ 2,208	\$ 1,725	\$ 1,380	\$ 1,121	\$ 920	\$ 759	\$ 627	\$ 518	\$ 425	\$ 345	\$ 276
20.5	\$ 2,916	\$ 2,191	\$ 1,708	\$ 1,383	\$ 1,104	\$ 903	\$ 742	\$ 610	\$ 501	\$ 408	\$ 328	\$ 259
20	\$ 2,898	\$ 2,174	\$ 1,691	\$ 1,346	\$ 1,087	\$ 886	\$ 725	\$ 593	\$ 483	\$ 390	\$ 311	\$ 242
19.5	\$ 2,879	\$ 2,155	\$ 1,672	\$ 1,327	\$ 1,068	\$ 867	\$ 706	\$ 574	\$ 464	\$ 372	\$ 292	\$ 223
19	\$ 2,860	\$ 2,135	\$ 1,652	\$ 1,307	\$ 1,049	\$ 847	\$ 686	\$ 555	\$ 445	\$ 352	\$ 272	\$ 203
18.5	\$ 2,839	\$ 2,115	\$ 1,632	\$ 1,287	\$ 1,028	\$ 827	\$ 666	\$ 534	\$ 424	\$ 331	\$ 252	\$ 183
18	\$ 2,818	\$ 2,093	\$ 1,610	\$ 1,265	\$ 1,006	\$ 805	\$ 644	\$ 512	\$ 403	\$ 310	\$ 230	\$ 161
17.5	\$ 2,795	\$ 2,070	\$ 1,587	\$ 1,242	\$ 983	\$ 782	\$ 621	\$ 489	\$ 380	\$ 287	\$ 207	\$ 138
17	\$ 2,770	\$ 2,046	\$ 1,563	\$ 1,218	\$ 959	\$ 758	\$ 597	\$ 465	\$ 355	\$ 262	\$ 183	\$ 114
16.5	\$ 2,744	\$ 2,020	\$ 1,537	\$ 1,192	\$ 933	\$ 732	\$ 571	\$ 439	\$ 329	\$ 236	\$ 157	\$ 88
16	\$ 2,717	\$ 1,992	\$ 1,509	\$ 1,164	\$ 906	\$ 704	\$ 543	\$ 412	\$ 302	\$ 209	\$ 129	\$ 60
15.5	\$ 2,688	\$ 1,963	\$ 1,480	\$ 1,135	\$ 876	\$ 675	\$ 514	\$ 382	\$ 273	\$ 180	\$ 100	\$ 31
15	\$ 2,657	\$ 1,932	\$ 1,449	\$ 1,104	\$ 845	\$ 644	\$ 483	\$ 351	\$ 242	\$ 149	\$ 69	\$ -
14.5	\$ 2,623	\$ 1,899	\$ 1,416	\$ 1,071	\$ 812	\$ 611	\$ 450	\$ 318	\$ 208	\$ 115	\$ 36	\$ -
14	\$ 2,588	\$ 1,863	\$ 1,380	\$ 1,035	\$ 776	\$ 575	\$ 414	\$ 282	\$ 173	\$ 80	\$ -	\$ -
13.5	\$ 2,549	\$ 1,825	\$ 1,342	\$ 997	\$ 738	\$ 537	\$ 376	\$ 244	\$ 134	\$ 41	\$ -	\$ -
13	\$ 2,508	\$ 1,783	\$ 1,300	\$ 955	\$ 697	\$ 495	\$ 334	\$ 203	\$ 93	\$ -	\$ -	\$ -

30,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

2.5 Ton Heat Pump Air-to-Air - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 244	\$ 184	\$ 144	\$ 115	\$ 93	\$ 77	\$ 63	\$ 52	\$ 43	\$ 35	\$ 29	\$ 23
20.5	\$ 243	\$ 183	\$ 142	\$ 114	\$ 92	\$ 75	\$ 62	\$ 51	\$ 42	\$ 34	\$ 27	\$ 22
20	\$ 242	\$ 181	\$ 141	\$ 112	\$ 91	\$ 74	\$ 60	\$ 49	\$ 40	\$ 33	\$ 26	\$ 20
19.5	\$ 240	\$ 180	\$ 139	\$ 111	\$ 89	\$ 72	\$ 59	\$ 48	\$ 39	\$ 31	\$ 24	\$ 19
19	\$ 238	\$ 178	\$ 138	\$ 109	\$ 87	\$ 71	\$ 57	\$ 46	\$ 37	\$ 29	\$ 23	\$ 17
18.5	\$ 237	\$ 176	\$ 136	\$ 107	\$ 86	\$ 69	\$ 55	\$ 45	\$ 35	\$ 28	\$ 21	\$ 15
18	\$ 235	\$ 174	\$ 134	\$ 105	\$ 84	\$ 67	\$ 54	\$ 43	\$ 34	\$ 26	\$ 19	\$ 13
17.5	\$ 233	\$ 173	\$ 132	\$ 104	\$ 82	\$ 65	\$ 52	\$ 41	\$ 32	\$ 24	\$ 17	\$ 12
17	\$ 231	\$ 170	\$ 130	\$ 101	\$ 80	\$ 63	\$ 50	\$ 39	\$ 30	\$ 22	\$ 15	\$ 9
16.5	\$ 229	\$ 168	\$ 128	\$ 99	\$ 78	\$ 61	\$ 48	\$ 37	\$ 27	\$ 20	\$ 13	\$ 7
16	\$ 226	\$ 166	\$ 126	\$ 97	\$ 75	\$ 59	\$ 45	\$ 34	\$ 25	\$ 17	\$ 11	\$ 5
15.5	\$ 224	\$ 164	\$ 123	\$ 95	\$ 73	\$ 56	\$ 43	\$ 32	\$ 23	\$ 15	\$ 8	\$ 3
15	\$ 221	\$ 161	\$ 121	\$ 92	\$ 70	\$ 54	\$ 40	\$ 29	\$ 20	\$ 12	\$ 6	\$ -
14.5	\$ 219	\$ 158	\$ 118	\$ 89	\$ 68	\$ 51	\$ 37	\$ 26	\$ 17	\$ 10	\$ 3	\$ -
14	\$ 216	\$ 155	\$ 115	\$ 86	\$ 65	\$ 48	\$ 35	\$ 24	\$ 14	\$ 7	\$ -	\$ -
13.5	\$ 212	\$ 152	\$ 112	\$ 83	\$ 61	\$ 45	\$ 31	\$ 20	\$ 11	\$ 3	\$ -	\$ -
13	\$ 209	\$ 149	\$ 108	\$ 80	\$ 58	\$ 41	\$ 28	\$ 17	\$ 8	\$ -	\$ -	\$ -

30,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

Licensed to The Best Heating & Air Conditioning under the Grant of License terms of Home Comfort Users Agreement.

3 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 3,519	\$ 2,650	\$ 2,070	\$ 1,656	\$ 1,346	\$ 1,104	\$ 911	\$ 753	\$ 621	\$ 510	\$ 414	\$ 331
20.5	\$ 3,499	\$ 2,629	\$ 2,050	\$ 1,636	\$ 1,325	\$ 1,084	\$ 891	\$ 733	\$ 601	\$ 489	\$ 394	\$ 311
20	\$ 3,478	\$ 2,608	\$ 2,029	\$ 1,615	\$ 1,304	\$ 1,063	\$ 869	\$ 711	\$ 580	\$ 468	\$ 373	\$ 290
19.5	\$ 3,455	\$ 2,586	\$ 2,006	\$ 1,592	\$ 1,282	\$ 1,040	\$ 847	\$ 689	\$ 557	\$ 446	\$ 350	\$ 268
19	\$ 3,432	\$ 2,562	\$ 1,983	\$ 1,569	\$ 1,258	\$ 1,017	\$ 824	\$ 666	\$ 534	\$ 422	\$ 327	\$ 244
18.5	\$ 3,407	\$ 2,538	\$ 1,958	\$ 1,544	\$ 1,234	\$ 992	\$ 799	\$ 641	\$ 509	\$ 398	\$ 302	\$ 219
18	\$ 3,381	\$ 2,512	\$ 1,932	\$ 1,518	\$ 1,208	\$ 966	\$ 773	\$ 615	\$ 483	\$ 372	\$ 276	\$ 193
17.5	\$ 3,353	\$ 2,484	\$ 1,904	\$ 1,490	\$ 1,180	\$ 938	\$ 745	\$ 587	\$ 455	\$ 344	\$ 248	\$ 166
17	\$ 3,324	\$ 2,455	\$ 1,875	\$ 1,461	\$ 1,151	\$ 909	\$ 716	\$ 558	\$ 426	\$ 315	\$ 219	\$ 136
16.5	\$ 3,293	\$ 2,424	\$ 1,844	\$ 1,430	\$ 1,120	\$ 878	\$ 685	\$ 527	\$ 395	\$ 284	\$ 188	\$ 105
16	\$ 3,260	\$ 2,391	\$ 1,811	\$ 1,397	\$ 1,087	\$ 845	\$ 652	\$ 494	\$ 362	\$ 251	\$ 155	\$ 72
15.5	\$ 3,225	\$ 2,356	\$ 1,776	\$ 1,362	\$ 1,052	\$ 810	\$ 617	\$ 459	\$ 327	\$ 216	\$ 120	\$ 37
15	\$ 3,188	\$ 2,318	\$ 1,739	\$ 1,325	\$ 1,014	\$ 773	\$ 580	\$ 422	\$ 290	\$ 178	\$ 83	\$ -
14.5	\$ 3,148	\$ 2,278	\$ 1,699	\$ 1,285	\$ 974	\$ 733	\$ 540	\$ 382	\$ 250	\$ 138	\$ 43	\$ -
14	\$ 3,105	\$ 2,236	\$ 1,656	\$ 1,242	\$ 932	\$ 690	\$ 497	\$ 338	\$ 207	\$ 96	\$ -	\$ -
13.5	\$ 3,059	\$ 2,190	\$ 1,610	\$ 1,196	\$ 886	\$ 644	\$ 451	\$ 293	\$ 161	\$ 50	\$ -	\$ -
13	\$ 3,009	\$ 2,140	\$ 1,560	\$ 1,146	\$ 836	\$ 594	\$ 401	\$ 243	\$ 111	\$ -	\$ -	\$ -

36,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

3 Ton Heat Pump Air-to-Air - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 293	\$ 221	\$ 173	\$ 138	\$ 112	\$ 92	\$ 76	\$ 63	\$ 52	\$ 42	\$ 35	\$ 28
20.5	\$ 292	\$ 219	\$ 171	\$ 136	\$ 110	\$ 90	\$ 74	\$ 61	\$ 50	\$ 41	\$ 33	\$ 26
20	\$ 290	\$ 217	\$ 169	\$ 135	\$ 109	\$ 89	\$ 72	\$ 59	\$ 48	\$ 39	\$ 31	\$ 24
19.5	\$ 288	\$ 215	\$ 167	\$ 133	\$ 107	\$ 87	\$ 71	\$ 57	\$ 46	\$ 37	\$ 29	\$ 22
19	\$ 286	\$ 214	\$ 165	\$ 131	\$ 105	\$ 85	\$ 69	\$ 55	\$ 44	\$ 35	\$ 27	\$ 20
18.5	\$ 284	\$ 211	\$ 163	\$ 129	\$ 103	\$ 83	\$ 67	\$ 53	\$ 42	\$ 33	\$ 25	\$ 18
18	\$ 282	\$ 209	\$ 161	\$ 127	\$ 101	\$ 81	\$ 64	\$ 51	\$ 40	\$ 31	\$ 23	\$ 16
17.5	\$ 279	\$ 207	\$ 159	\$ 124	\$ 98	\$ 78	\$ 62	\$ 49	\$ 38	\$ 29	\$ 21	\$ 14
17	\$ 277	\$ 205	\$ 156	\$ 122	\$ 96	\$ 76	\$ 60	\$ 46	\$ 36	\$ 26	\$ 18	\$ 11
16.5	\$ 274	\$ 202	\$ 154	\$ 119	\$ 93	\$ 73	\$ 57	\$ 44	\$ 33	\$ 24	\$ 16	\$ 9
16	\$ 272	\$ 199	\$ 151	\$ 116	\$ 91	\$ 70	\$ 54	\$ 41	\$ 30	\$ 21	\$ 13	\$ 6
15.5	\$ 269	\$ 196	\$ 148	\$ 114	\$ 88	\$ 68	\$ 51	\$ 38	\$ 27	\$ 18	\$ 10	\$ 3
15	\$ 266	\$ 193	\$ 145	\$ 110	\$ 85	\$ 64	\$ 48	\$ 35	\$ 24	\$ 15	\$ 7	\$ -
14.5	\$ 262	\$ 190	\$ 142	\$ 107	\$ 81	\$ 61	\$ 45	\$ 32	\$ 21	\$ 12	\$ 4	\$ -
14	\$ 259	\$ 186	\$ 138	\$ 104	\$ 78	\$ 58	\$ 41	\$ 28	\$ 17	\$ 8	\$ -	\$ -
13.5	\$ 255	\$ 182	\$ 134	\$ 100	\$ 74	\$ 54	\$ 38	\$ 24	\$ 13	\$ 4	\$ -	\$ -
13	\$ 251	\$ 178	\$ 130	\$ 96	\$ 70	\$ 50	\$ 33	\$ 20	\$ 9	\$ -	\$ -	\$ -

36,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

Licensed to The Best Heating & Air Conditioning under the Grant of License terms of Home Comfort Users Agreement.

4 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 4,692	\$ 3,533	\$ 2,760	\$ 2,208	\$ 1,794	\$ 1,472	\$ 1,214	\$ 1,004	\$ 828	\$ 679	\$ 552	\$ 442
20.5	\$ 4,665	\$ 3,506	\$ 2,733	\$ 2,181	\$ 1,767	\$ 1,445	\$ 1,187	\$ 977	\$ 801	\$ 652	\$ 525	\$ 415
20	\$ 4,637	\$ 3,478	\$ 2,705	\$ 2,153	\$ 1,739	\$ 1,417	\$ 1,159	\$ 948	\$ 773	\$ 624	\$ 497	\$ 386
19.5	\$ 4,607	\$ 3,448	\$ 2,675	\$ 2,123	\$ 1,709	\$ 1,387	\$ 1,129	\$ 919	\$ 743	\$ 594	\$ 467	\$ 357
19	\$ 4,576	\$ 3,417	\$ 2,644	\$ 2,092	\$ 1,678	\$ 1,356	\$ 1,098	\$ 887	\$ 712	\$ 563	\$ 436	\$ 325
18.5	\$ 4,543	\$ 3,384	\$ 2,611	\$ 2,059	\$ 1,645	\$ 1,323	\$ 1,065	\$ 854	\$ 679	\$ 530	\$ 403	\$ 292
18	\$ 4,508	\$ 3,349	\$ 2,576	\$ 2,024	\$ 1,610	\$ 1,288	\$ 1,030	\$ 820	\$ 644	\$ 495	\$ 368	\$ 258
17.5	\$ 4,471	\$ 3,312	\$ 2,539	\$ 1,987	\$ 1,573	\$ 1,251	\$ 994	\$ 783	\$ 607	\$ 459	\$ 331	\$ 221
17	\$ 4,432	\$ 3,273	\$ 2,500	\$ 1,948	\$ 1,534	\$ 1,212	\$ 955	\$ 744	\$ 568	\$ 420	\$ 292	\$ 182
16.5	\$ 4,391	\$ 3,232	\$ 2,459	\$ 1,907	\$ 1,493	\$ 1,171	\$ 913	\$ 703	\$ 527	\$ 378	\$ 251	\$ 141
16	\$ 4,347	\$ 3,188	\$ 2,415	\$ 1,863	\$ 1,449	\$ 1,127	\$ 869	\$ 659	\$ 483	\$ 334	\$ 207	\$ 97
15.5	\$ 4,300	\$ 3,141	\$ 2,368	\$ 1,816	\$ 1,402	\$ 1,080	\$ 823	\$ 612	\$ 436	\$ 288	\$ 160	\$ 50
15	\$ 4,250	\$ 3,091	\$ 2,318	\$ 1,766	\$ 1,352	\$ 1,030	\$ 773	\$ 562	\$ 388	\$ 238	\$ 110	\$ -
14.5	\$ 4,197	\$ 3,038	\$ 2,265	\$ 1,713	\$ 1,299	\$ 977	\$ 720	\$ 509	\$ 333	\$ 184	\$ 57	\$ -
14	\$ 4,140	\$ 2,981	\$ 2,208	\$ 1,656	\$ 1,242	\$ 920	\$ 662	\$ 452	\$ 276	\$ 127	\$ -	\$ -
13.5	\$ 4,079	\$ 2,919	\$ 2,147	\$ 1,595	\$ 1,181	\$ 859	\$ 601	\$ 390	\$ 215	\$ 66	\$ -	\$ -
13	\$ 4,013	\$ 2,853	\$ 2,081	\$ 1,529	\$ 1,115	\$ 793	\$ 535	\$ 324	\$ 149	\$ -	\$ -	\$ -

48,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

4 Ton Heat Pump Air-to-Air - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 391	\$ 294	\$ 230	\$ 184	\$ 150	\$ 123	\$ 101	\$ 84	\$ 69	\$ 57	\$ 46	\$ 37
20.5	\$ 389	\$ 292	\$ 228	\$ 182	\$ 147	\$ 120	\$ 99	\$ 81	\$ 67	\$ 54	\$ 44	\$ 35
20	\$ 386	\$ 290	\$ 225	\$ 179	\$ 145	\$ 118	\$ 97	\$ 79	\$ 64	\$ 52	\$ 41	\$ 32
19.5	\$ 384	\$ 287	\$ 223	\$ 177	\$ 142	\$ 116	\$ 94	\$ 77	\$ 62	\$ 50	\$ 39	\$ 30
19	\$ 381	\$ 285	\$ 220	\$ 174	\$ 140	\$ 113	\$ 92	\$ 74	\$ 59	\$ 47	\$ 36	\$ 27
18.5	\$ 379	\$ 282	\$ 218	\$ 172	\$ 137	\$ 110	\$ 89	\$ 71	\$ 57	\$ 44	\$ 34	\$ 24
18	\$ 376	\$ 279	\$ 215	\$ 169	\$ 134	\$ 107	\$ 86	\$ 68	\$ 54	\$ 41	\$ 31	\$ 21
17.5	\$ 373	\$ 276	\$ 212	\$ 166	\$ 131	\$ 104	\$ 83	\$ 65	\$ 51	\$ 38	\$ 28	\$ 18
17	\$ 369	\$ 273	\$ 208	\$ 162	\$ 128	\$ 101	\$ 80	\$ 62	\$ 47	\$ 35	\$ 24	\$ 15
16.5	\$ 366	\$ 269	\$ 205	\$ 159	\$ 124	\$ 98	\$ 76	\$ 59	\$ 44	\$ 32	\$ 21	\$ 12
16	\$ 362	\$ 266	\$ 201	\$ 155	\$ 121	\$ 94	\$ 72	\$ 55	\$ 40	\$ 28	\$ 17	\$ 8
15.5	\$ 358	\$ 262	\$ 197	\$ 151	\$ 117	\$ 90	\$ 69	\$ 51	\$ 36	\$ 24	\$ 13	\$ 4
15	\$ 354	\$ 258	\$ 193	\$ 147	\$ 113	\$ 86	\$ 64	\$ 47	\$ 32	\$ 20	\$ 9	\$ -
14.5	\$ 350	\$ 253	\$ 189	\$ 143	\$ 108	\$ 81	\$ 60	\$ 42	\$ 28	\$ 15	\$ 5	\$ -
14	\$ 345	\$ 248	\$ 184	\$ 138	\$ 104	\$ 77	\$ 55	\$ 38	\$ 23	\$ 11	\$ -	\$ -
13.5	\$ 340	\$ 243	\$ 179	\$ 133	\$ 98	\$ 72	\$ 50	\$ 33	\$ 18	\$ 6	\$ -	\$ -
13	\$ 334	\$ 238	\$ 173	\$ 127	\$ 93	\$ 66	\$ 45	\$ 27	\$ 12	\$ -	\$ -	\$ -

48,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

Licensed to The Best Heating & Air Conditioning under the Grant of License terms of Home Comfort Users Agreement.

5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 5,865	\$ 4,416	\$ 3,450	\$ 2,760	\$ 2,243	\$ 1,840	\$ 1,518	\$ 1,255	\$ 1,035	\$ 849	\$ 690	\$ 552
20.5	\$ 5,831	\$ 4,382	\$ 3,416	\$ 2,726	\$ 2,209	\$ 1,806	\$ 1,484	\$ 1,221	\$ 1,001	\$ 816	\$ 656	\$ 518
20	\$ 5,796	\$ 4,347	\$ 3,381	\$ 2,691	\$ 2,174	\$ 1,771	\$ 1,449	\$ 1,186	\$ 966	\$ 780	\$ 621	\$ 483
19.5	\$ 5,759	\$ 4,310	\$ 3,344	\$ 2,654	\$ 2,136	\$ 1,734	\$ 1,412	\$ 1,148	\$ 929	\$ 743	\$ 584	\$ 446
19	\$ 5,720	\$ 4,271	\$ 3,305	\$ 2,615	\$ 2,097	\$ 1,695	\$ 1,373	\$ 1,109	\$ 890	\$ 704	\$ 545	\$ 407
18.5	\$ 5,679	\$ 4,230	\$ 3,264	\$ 2,574	\$ 2,056	\$ 1,654	\$ 1,332	\$ 1,068	\$ 849	\$ 663	\$ 504	\$ 366
18	\$ 5,635	\$ 4,186	\$ 3,220	\$ 2,530	\$ 2,013	\$ 1,610	\$ 1,288	\$ 1,025	\$ 805	\$ 619	\$ 460	\$ 322
17.5	\$ 5,589	\$ 4,140	\$ 3,174	\$ 2,484	\$ 1,967	\$ 1,564	\$ 1,242	\$ 979	\$ 759	\$ 573	\$ 414	\$ 276
17	\$ 5,540	\$ 4,091	\$ 3,125	\$ 2,435	\$ 1,918	\$ 1,515	\$ 1,193	\$ 930	\$ 710	\$ 525	\$ 365	\$ 227
16.5	\$ 5,489	\$ 4,040	\$ 3,074	\$ 2,384	\$ 1,866	\$ 1,464	\$ 1,142	\$ 878	\$ 659	\$ 473	\$ 314	\$ 176
16	\$ 5,434	\$ 3,985	\$ 3,019	\$ 2,329	\$ 1,811	\$ 1,409	\$ 1,087	\$ 823	\$ 604	\$ 418	\$ 259	\$ 121
15.5	\$ 5,375	\$ 3,926	\$ 2,960	\$ 2,270	\$ 1,753	\$ 1,350	\$ 1,028	\$ 765	\$ 545	\$ 360	\$ 200	\$ 62
15	\$ 5,313	\$ 3,864	\$ 2,898	\$ 2,208	\$ 1,691	\$ 1,288	\$ 966	\$ 703	\$ 483	\$ 297	\$ 138	\$ -
14.5	\$ 5,246	\$ 3,797	\$ 2,831	\$ 2,141	\$ 1,624	\$ 1,221	\$ 899	\$ 636	\$ 416	\$ 231	\$ 71	\$ -
14	\$ 5,175	\$ 3,726	\$ 2,760	\$ 2,070	\$ 1,553	\$ 1,150	\$ 828	\$ 565	\$ 345	\$ 159	\$ -	\$ -
13.5	\$ 5,098	\$ 3,649	\$ 2,683	\$ 1,993	\$ 1,476	\$ 1,073	\$ 751	\$ 488	\$ 268	\$ 83	\$ -	\$ -
13	\$ 5,016	\$ 3,567	\$ 2,601	\$ 1,911	\$ 1,393	\$ 991	\$ 689	\$ 405	\$ 186	\$ -	\$ -	\$ -

60,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

5 Ton Heat Pump Air-to-Air - Monthly Energy Savings

New SEER	Existing SEER											
	4	5	6	7	8	9	10	11	12	13	14	15
21	\$ 489	\$ 368	\$ 288	\$ 230	\$ 187	\$ 153	\$ 127	\$ 105	\$ 86	\$ 71	\$ 58	\$ 46
20.5	\$ 486	\$ 365	\$ 285	\$ 227	\$ 184	\$ 151	\$ 124	\$ 102	\$ 83	\$ 68	\$ 55	\$ 43
20	\$ 483	\$ 362	\$ 282	\$ 224	\$ 181	\$ 148	\$ 121	\$ 99	\$ 81	\$ 65	\$ 52	\$ 40
19.5	\$ 480	\$ 359	\$ 279	\$ 221	\$ 178	\$ 144	\$ 118	\$ 96	\$ 77	\$ 62	\$ 49	\$ 37
19	\$ 477	\$ 356	\$ 275	\$ 218	\$ 175	\$ 141	\$ 114	\$ 92	\$ 74	\$ 59	\$ 45	\$ 34
18.5	\$ 473	\$ 352	\$ 272	\$ 214	\$ 171	\$ 138	\$ 111	\$ 89	\$ 71	\$ 55	\$ 42	\$ 30
18	\$ 470	\$ 349	\$ 268	\$ 211	\$ 168	\$ 134	\$ 107	\$ 85	\$ 67	\$ 52	\$ 38	\$ 27
17.5	\$ 466	\$ 345	\$ 265	\$ 207	\$ 164	\$ 130	\$ 104	\$ 82	\$ 63	\$ 48	\$ 35	\$ 23
17	\$ 462	\$ 341	\$ 260	\$ 203	\$ 160	\$ 126	\$ 99	\$ 77	\$ 59	\$ 44	\$ 30	\$ 19
16.5	\$ 457	\$ 337	\$ 256	\$ 199	\$ 156	\$ 122	\$ 95	\$ 73	\$ 55	\$ 39	\$ 26	\$ 15
16	\$ 453	\$ 332	\$ 252	\$ 194	\$ 151	\$ 117	\$ 91	\$ 69	\$ 50	\$ 35	\$ 22	\$ 10
15.5	\$ 448	\$ 327	\$ 247	\$ 189	\$ 146	\$ 113	\$ 86	\$ 64	\$ 45	\$ 30	\$ 17	\$ 5
15	\$ 443	\$ 322	\$ 242	\$ 184	\$ 141	\$ 107	\$ 81	\$ 59	\$ 40	\$ 25	\$ 12	\$ -
14.5	\$ 437	\$ 316	\$ 236	\$ 178	\$ 135	\$ 102	\$ 75	\$ 53	\$ 35	\$ 19	\$ 6	\$ -
14	\$ 431	\$ 311	\$ 230	\$ 173	\$ 129	\$ 96	\$ 69	\$ 47	\$ 29	\$ 13	\$ -	\$ -
13.5	\$ 425	\$ 304	\$ 224	\$ 166	\$ 123	\$ 89	\$ 63	\$ 41	\$ 22	\$ 7	\$ -	\$ -
13	\$ 418	\$ 297	\$ 217	\$ 159	\$ 116	\$ 83	\$ 56	\$ 34	\$ 15	\$ -	\$ -	\$ -

60,000 BTUH Cooling Unit

\$ 0.140 Electric Rate

700 Annual Cooling Operating Hours

2750 Annual Heating Operating Hours

Licensed to The Best Heating & Air Conditioning under the Grant of License terms of Home Comfort Users Agreement.

50,000 BTU Furnace Unit

Annual Energy Savings

New AFUE	Existing AFUE							
	50%	55%	60%	65%	70%	75%	80%	85%
98%	\$ 1,616	\$ 1,316	\$ 1,066	\$ 855	\$ 673	\$ 516	\$ 379	\$ 258
95%	\$ 1,563	\$ 1,263	\$ 1,013	\$ 802	\$ 620	\$ 463	\$ 326	\$ 204
90%	\$ 1,467	\$ 1,167	\$ 917	\$ 705	\$ 524	\$ 367	\$ 229	\$ 108
85%	\$ 1,359	\$ 1,059	\$ 809	\$ 597	\$ 416	\$ 259	\$ 121	\$ -
80%	\$ 1,238	\$ 938	\$ 688	\$ 476	\$ 295	\$ 138	\$ -	\$ -

Monthly Energy Savings

New AFUE	Existing AFUE							
	50%	55%	60%	65%	70%	75%	80%	85%
98%	\$ 135	\$ 110	\$ 89	\$ 71	\$ 56	\$ 43	\$ 32	\$ 21
95%	\$ 130	\$ 105	\$ 84	\$ 67	\$ 52	\$ 39	\$ 27	\$ 17
90%	\$ 122	\$ 97	\$ 76	\$ 59	\$ 44	\$ 31	\$ 19	\$ 9
85%	\$ 113	\$ 88	\$ 67	\$ 50	\$ 35	\$ 22	\$ 10	\$ -
80%	\$ 103	\$ 78	\$ 57	\$ 40	\$ 25	\$ 11	\$ -	\$ -

50,000 BTU Heating Unit

\$ 12.00 MCF Rate

2750 Annual Operating Hours

75,000 BTU Furnace Unit

Annual Energy Savings

New AFUE	Existing AFUE							
	50%	55%	60%	65%	70%	75%	80%	85%
98%	\$ 2,424	\$ 1,974	\$ 1,599	\$ 1,282	\$ 1,010	\$ 774	\$ 568	\$ 386
95%	\$ 2,345	\$ 1,895	\$ 1,520	\$ 1,202	\$ 930	\$ 695	\$ 488	\$ 307
90%	\$ 2,200	\$ 1,750	\$ 1,375	\$ 1,058	\$ 786	\$ 550	\$ 344	\$ 162
85%	\$ 2,038	\$ 1,588	\$ 1,213	\$ 896	\$ 624	\$ 388	\$ 182	\$ -
80%	\$ 1,856	\$ 1,406	\$ 1,031	\$ 714	\$ 442	\$ 206	\$ -	\$ -

Monthly Energy Savings

New AFUE	Existing AFUE							
	50%	55%	60%	65%	70%	75%	80%	85%
98%	\$ 202	\$ 165	\$ 133	\$ 107	\$ 84	\$ 65	\$ 47	\$ 32
95%	\$ 195	\$ 158	\$ 127	\$ 100	\$ 78	\$ 58	\$ 41	\$ 26
90%	\$ 183	\$ 146	\$ 115	\$ 88	\$ 65	\$ 46	\$ 29	\$ 13
85%	\$ 170	\$ 132	\$ 101	\$ 75	\$ 52	\$ 32	\$ 15	\$ -
80%	\$ 155	\$ 117	\$ 86	\$ 59	\$ 37	\$ 17	\$ -	\$ -

75,000 BTU Heating Unit

\$ 12.00 MCF Rate

2750 Annual Operating Hours

Licensed to The Best Heating & Air Conditioning under the Grant of License terms of Home Comfort Users Agreement.

100,000 BTU Furnace Unit

Annual Energy Savings

New AFUE	Existing AFUE							
	50%	55%	60%	65%	70%	75%	80%	85%
98%	\$ 3,233	\$ 2,633	\$ 2,133	\$ 1,710	\$ 1,347	\$ 1,033	\$ 758	\$ 515
95%	\$ 3,126	\$ 2,526	\$ 2,026	\$ 1,603	\$ 1,241	\$ 926	\$ 651	\$ 409
90%	\$ 2,933	\$ 2,333	\$ 1,833	\$ 1,410	\$ 1,048	\$ 733	\$ 458	\$ 216
85%	\$ 2,718	\$ 2,118	\$ 1,618	\$ 1,195	\$ 832	\$ 518	\$ 243	\$ -
80%	\$ 2,475	\$ 1,875	\$ 1,375	\$ 952	\$ 589	\$ 275	\$ -	\$ -

Monthly Energy Savings

New AFUE	Existing AFUE							
	50%	55%	60%	65%	70%	75%	80%	85%
98%	\$ 269	\$ 219	\$ 178	\$ 142	\$ 112	\$ 86	\$ 63	\$ 43
95%	\$ 261	\$ 211	\$ 169	\$ 134	\$ 103	\$ 77	\$ 54	\$ 34
90%	\$ 244	\$ 194	\$ 153	\$ 118	\$ 87	\$ 61	\$ 38	\$ 18
85%	\$ 226	\$ 176	\$ 135	\$ 100	\$ 69	\$ 43	\$ 20	\$ -
80%	\$ 206	\$ 156	\$ 115	\$ 79	\$ 49	\$ 23	\$ -	\$ -

100,000 BTU Heating Unit

\$ 12.00 MCF Rate

2750 Annual Operating Hours

120,000 BTU Furnace Unit

Annual Energy Savings

New AFUE	Existing AFUE							
	50%	55%	60%	65%	70%	75%	80%	85%
98%	\$ 3,879	\$ 3,159	\$ 2,559	\$ 2,051	\$ 1,616	\$ 1,239	\$ 909	\$ 618
95%	\$ 3,752	\$ 3,032	\$ 2,432	\$ 1,924	\$ 1,489	\$ 1,112	\$ 782	\$ 490
90%	\$ 3,520	\$ 2,800	\$ 2,200	\$ 1,692	\$ 1,257	\$ 880	\$ 550	\$ 259
85%	\$ 3,261	\$ 2,541	\$ 1,941	\$ 1,433	\$ 998	\$ 621	\$ 291	\$ -
80%	\$ 2,970	\$ 2,250	\$ 1,650	\$ 1,142	\$ 707	\$ 330	\$ -	\$ -

Monthly Energy Savings

New AFUE	Existing AFUE							
	50%	55%	60%	65%	70%	75%	80%	85%
98%	\$ 323	\$ 263	\$ 213	\$ 171	\$ 135	\$ 103	\$ 76	\$ 52
95%	\$ 313	\$ 253	\$ 203	\$ 160	\$ 124	\$ 93	\$ 65	\$ 41
90%	\$ 293	\$ 233	\$ 183	\$ 141	\$ 105	\$ 73	\$ 46	\$ 22
85%	\$ 272	\$ 212	\$ 162	\$ 119	\$ 83	\$ 52	\$ 24	\$ -
80%	\$ 248	\$ 188	\$ 138	\$ 95	\$ 59	\$ 28	\$ -	\$ -

120,000 BTU Heating Unit

\$ 12.00 MCF Rate

2750 Annual Operating Hours

Licensed to The Best Heating & Air Conditioning under the Grant of License terms of Home Comfort Users Agreement.

All Equipment Brands Installation Price Book

Go ahead and Get Success Today!

\$50.00 Mo.
Subscription

Contractor Benefits

- Improves Customer Satisfaction
- Enables you to charge a fair price
- Recover investment on the first call
- Provides sales with installation notes to prevent pricing errors
- No data base maintenance required
- Print as many books as you like right on your PC
- Simple 1-page set-up
- Unlimited updates

Selling Benefits

- Provides a professional sales call handling process
- Provides upfront installation pricing explanations
- Provides authoritative national pricing standards
- Eliminates spelling errors
- Eliminates math errors
- Eliminates writers block
- Provides sales reps an opportunity to be rewarded for speed and efficiency

We agree that flat rate pricing programs provided by other industry trade groups give their customers a huge competitive advantage....

But...you do not need to go down any of these expensive paths **SPENDING THOUSANDS** to get success.

Best practice consumer presentation to help you close more by explaining

1. Set up in your preferred equipment brand.
2. What makes your company different.
3. What regulatory compliant approach you will use to obtain the lowest possible price.
4. Why your Company has to set the standard of performance in the area.
5. What the customer can expect before, during, and post installation.

Pricing, Payment, & Energy Savings Tables

1. Provide your Selling Techs and Comfort Advisors with Flat Rate "Upfront" Installation Price Books.
2. Use the built-in Finance Tables to identify affordability.
3. Use the built-in Energy Saving tables to identify customer savings.
4. Use the Investment Option Worksheet to itemize installation and add/deducts to derive at the net cost to homeowner.

Home Comfort Set-Up and Order Entry Form

To set-up your book's pricing, simply enter the minimum pricing information in the 4 gray highlighted cells. Other pricing cells defaults to industry averages. See product user guide for details on how price books are made. Twelve month from date of submission, subscription price includes unlimited customer updates, equipment cost updates, and authorization to print as many books as needed. **Please carefully print your information.**

Items in shaded area are the minimum data required to obtain flat rate price book

Installation Labor		Industry Average	Actual	Utility Rates		Industry Average	Actual
1	Crew Chief Labor Rate:			16	Electric Utility Rate KWH:	\$0.14	
2	Helper Labor Rate:			17	Gas Utility Rate per Therm:	\$1.20	
Vehicle/ Miscellaneous		Industry Average	Actual	18	Propane per Gallons:	\$3.28	
3	Materials Sales Tax %:	6.50%		19	Oil per Gallon:	\$2.83	
4	Average miles round trip:	15		Operating Hours		Industry Average	Actual
5	Travel Cost Per Mile:	\$0.50		20	Annual Heating Operating Hrs:	2750	
6	Hourly Truck Charge:	\$4.80		21	Annual Cooling Operating Hrs:	700	
7	Risk/Proficiency/Warranty %:	4.00%		Finance Rates		Industry Average	Actual
Geothermal Well Subcontractor			Actual	22	Home Equity Loan Rate %:	2.99%	
8	Geothermal Well Subcontract 1.5 ton			23	Local Bank Loan Rate %:	3.13%	
9	Geothermal Well Subcontract 2 ton			24	6 Months same as cash rate:	4.20%	
10	Geothermal Well Subcontract 2.5 ton			25	12 Months same as cash rate:	6.80%	
11	Geothermal Well Subcontract 3 ton			26	18 Months same as cash rate:	10.65%	
12	Geothermal Well Subcontract 3.5 ton			Gross Profit Margin		Industry Average	Actual
13	Geothermal Well Subcontract 4 ton			27	Installation Dept Overhead %:	25%	
14	Geothermal Well Subcontract 5 ton			28	Sales Commission % of Sales:	8%	
Geothermal Elect Subcontractor			Actual	29	Net Profit Before Taxes %:	12%	
15	Geothermal Elect Subcontract			30	Total of 8+9+10 = GPM %:	45%	

Your Name: (as it appears on Credit Card)

Company:

Phone:

Address:

Email:

Please carefully print Email address. Upon order receipt we will send you an Microsoft Excel Equipment Configuration Set-up for you to set-up your price book's Good-Better-Best-Premium match-ups. Price Book is sent to your email address as a Acrobat Reader PDF. Questions? Please call our Price Book Support Hot Line, Building Services Institute 1-800-240-2823

City:

State:

Postal/Zip:

Credit Card # MC VISA AMEX

Amount: \$50 month 12 month term with automatic renewal unless cancelled) Exp. Date (MM/YY)

Signature:

ENTER EQUIPMENT BRAND HERE: